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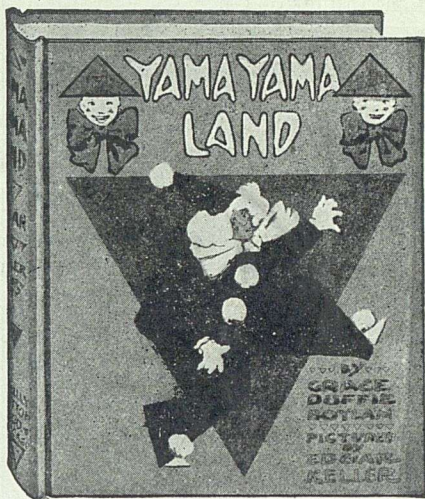
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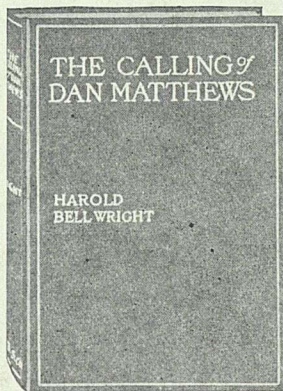
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NOTES IN SEASON.

THE BOBBS-MERRILL COMPANY will publish shortly Harold MacGrath's latest novel, "The Goose Girl." The story will be published uniform in style and size with the author's popular "The Lure of the Mask," and will be illustrated by Castaigne, with a colored cover by Harrison Fisher. As to the story itself, it is pronounced by competent authorities to be the best yet written by MacGrath.

REILLY & BRITTON COMPANY will publish on September 1 a novelty in children's books, entitled "Yama Yama Land," copyrighted and protected by registered trademark by M.

Whitmark & Sons, of New York. Thousands of persons have seen Bessie McCoy and her troupe of triangular Yama Yamas present the famous acting song entitled "The Yama Yama Man." The interest aroused by this grotesquely funny and weird performance had the effect of weaving around the Yama Yamas a legend of a wonderful man—the Yama Yama Man—unseen, unknown, but known to be here, there, anywhere, everywhere—all pervading. From this mere whisper of so strange a character Grace Duffie Boylan has traced him to his queer home and his equally queer people. In doing this the author has given adventures of the rarest quality to a fair-haired little Sylvia, whose escapades will open wide the eyes and imaginations of all children of the fairy tale age. In aid of the text Edgar Keller's pictures are full of humor, and are reproduced in many colors.

DOUBLEDAY, PAGE & Co. will bring out in September "a yarn" by Will Irwin, entitled "Warrior, the Untamed," which deals with the adventures of a harmless, man-eating lion of Paradise Park, New York, who, through a little bungling on the part of a press agent, makes a balloon ascension, and on his return to earth adds to the interest of things; also, "Daphne in Fitzroy Street," by E. Nesbit, author of "The Incomplete Amorist," etc., which gives a picture of life in a French boarding school, and afterward in an artists' colony, the heroine, Daphne, figuring as the leader in various escapades in the former, while her subsequent experiences among the artists develop the groundwork of a typical Nesbit love story. They will publish later in the fall a biography of Mme. Melba, the famous prima donna, written by her life-long friend, Miss Agnes C. Murray. The volume will also contain two chapters by Mme. Melba on "The Selection of Music as a Profession" and on "The Science of Singing." The work will have many illustrations, consisting of portraits and reproductions of scenes.

MOFFAT, YARD & Co. are arranging to bring out in September a new volume by Dr. C. W. Saleeby, author of works on "Worry," "Heredit," etc., entitled "Parenthood and Race Culture," in which the author seeks to define, as a whole, the general principles of race culture or eugenics. Defining the limits of education, and recognizing the importance of heredity, he shows how eugenics may be practiced even in the present state of social sentiment, and how marriage may serve with enhanced value to this end. The principles of what he calls "negative eugenics"—the discouragement of parenthood on the part of the insane, chronic inebriates, and the feeble-minded—are also discussed. They will publish during the fall a book by Agnes C. Laut, author of "The Conquest of the Great Northwest," etc., on Henry Hudson. In this work Miss Laut will give in detail the story of Hudson's four famous voyages, which she has studied from original historical sources, as well as a biographical sketch of the great navigator. The book will be illustrated by historical pictures and maps, and is said to be written especially for young readers.

WEEKLY RECORD OF NEW PUBLICATIONS.

 The prices of *net* books issued by publishers who protect the prices of their new publications are preceded in this list by the double asterisk **, and the word *net* follows the price. Works of fiction (not *net*) of which a minimum price is protected by their publishers, are preceded by a dagger †. The prices of *net* books not protected are preceded by a single asterisk *, and the word *net* follows the price. 

The abbreviations are usually self-explanatory. *c.* after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked *c. ed.*: translations, *c. tr.*: *n. p.*, in place of price, indicates that the publisher makes no price, either *net* or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. 48mo: 10 cm.). Sq., obl., *cr.*, designate square, oblong, narrow books of these heights.

Abbott, Rev. Edwin. The message of the Son of Man. N. Y., Macmillan, 1909. 22+180 p. 8°, cl., *\$1.75 *net*.

Detailed discussion of the history and significance of the much questioned phrase, "The son of man," and its guide to the meaning of Christ's deepest doctrine. By the author of "Sılanus the Christian," "Apologia," etc.

Adams, C: Francis. Physical laboratory manual for secondary schools. Rev. ed. N. Y., American Book Co., [1909.] c. 192 p. il. tabs., diagrs., D. cl., 60 c.

Author is head of the department of physics in the Detroit Central High School. These exercises have been thoroughly tested in his own classes and in other schools. The manual is intended as a companion book for Adams's "Physics for secondary schools" and the numbers in parenthesis in the various exercises refer to paragraphs in that book.

American Academy of Political and Social Science. Race improvement in the United States. Phil., American Academy of Political and Social Science, 1909. 220 p. Q. (Annals of the American Academy of Political and Social Science.) pap., \$1.

Contents: Pt. 1, Heredity and environment in race improvement; pt. 2, influence of city environment on national life on vigor; pt. 3, Obstacles to race progress in the United States; pt. 4, The relation of immigration to race improvement; pt. 5, Clinical study and treatment of normal and abnormal development; Report of (thirteenth) annual meeting Committee; Book department.

American School of Correspondence. Encyclopedia of automobile engineering: a general reference work; prepared by a staff of automobile experts, consulting engineers and designers of the highest professional standing; il. with over 2000 engravings. Chic., American School of Correspondence, 1909. c. 4 v., il. pls. diagrs., 8°, cl., \$12.

Contents: v. 1, Gas engines; gas producers; thermodynamics; mechanism; v. 2, Electricity, motors; storage batteries; v. 3, Automobile construction, operation, repairs; v. 4, Steam engines; valve gears; boilers; index. Authorities consulted at beginning of each volume.

American School of Correspondence. Heating and ventilation. pt. 1; instruction paper, prepared by C: L. Hubbard. Chic., American School of Correspondence, [1909.] c. il. 8°, cl., \$1.50.

Baker, G: H: Locomotive fuel economy; economical firing, economical boiler feeding, economical use of steam. Brooklyn, N. Y., Railway Educational Association, [227 Monroe St., 1909.] c. 125 p. il. pl. diagr., D. cl., \$1.

Author is member of American Railway Master Mechanics' Association. This is a book of instruction for running and firing locomotives economically

as regards fuel consumption. About 50 different railroad systems have issued the instructions here given to their engineers.

Baudot, Jules. The Roman breviary, its sources and history; tr. from the French by a priest of the diocese of Westminster. St. Louis, Mo., B. Herder, 1909. 11+260 p. 8°, cl., *\$1 *net*.

Baum, Lyman Frank. The road to Oz; il. by J: R. O'Neil. Chic., Reilly & Britton Co., [1909.] c. D. cl., \$1.25.

Dorothy, the dear little heroine of the Oz books, again makes a journey to the land of Oz. Accompanied by the Shaggy Man and Button Bright, a little boy who is anything but what his name implies, they pass through Foxtown and Donkinton and meet the Rainbow's daughter, the Schoolers, and many other strange and curious creatures. After many surprising adventures they reach their goal and meet again their old friends, Queen Ozma, the Scarecrow, the Tinman, and of course, the wizard.

Bayliss, Mrs. Clara Kern. The little cliff-dweller. Bloomington, Ill., Public-School Publishing Co., 1909. 114+8 p. il. 16°, cl., 35 c.

Beary, Harriet Rebecca. The individual development of man: a discussion of the influence of labor on the evolution of the individual. N. Y., Hartman Publishing House, 1909. 150 p. 12°, \$1.

Bierce, Ambrose. The shadow on the dial, and other essays. San Francisco, A. M. Robertson, 1909. c. 11+249 p. O. cl., *\$2 *net*.

The essays contained in this book were to have been included in the "Collected works" now in course of publication, but delays have made this impossible. The selection was made with the author's approval. *Contents:* The shadow on the dial; Civilization; The game of politics; Some features of the law; Arbitration; Industrial discontent; Crime and its correctives; The death penalty; Religion; Immortality; Opportunity; Charity; Emancipated woman; The opposing sex; The American sycophant; A dissertation on dogs; The ancestral bond; The right to work; The right to take oneself off.

Brant, J: Ira. The new regime, A.D. 2202. N. Y., Cochrane Publishing Co., 1909. c. 122 p. 12°, cl., \$1.

Brooklyn Public Library. Alfred Tennyson, 1809-1892; a list of books with references to periodicals in the Brooklyn Public Library. Brooklyn, N. Y., 1909. 19 p. S. pap. (Add. Library for price.)

Brooks, Alfred Hulse, and others. Mineral resources of Alaska; report on progress of investigations in 1908. Wash., D. C., United States, Office of the Superintendent of Documents, 1909. 418 p. fold. maps, O. (United

States, Dept. of the Interior, United States Geological Survey bulletin.) pap. (Add. Superintendent for price.)

Burke, Rev. J.: Ja. The great problem; a sermon for every Sunday and feast day in the year. St. Louis, Mo., B. Herder, 1909. c. 316 p. 12°, cl., *\$1 net.

Cowan, Rob. Ernest, and Dunlap, Boutwell, comps. Bibliography of the Chinese question in the United States. San Francisco, A. M. Robertson, 1909. c. 68 p. Q. bds., *\$1.40 net.

Includes books, pamphlets and similar publications dealing with Chinese immigration. Articles in newspapers and periodicals are not included, as these are so numerous as to form a separate monograph. With few exceptions United States government documents have been omitted, these being covered by the list prepared by the Library of Congress.

Davies, Albert Emil. The money, and the stock and share markets. N. Y., Isaac Pitman & Sons, [1909.] 117 p. tabs., D. (Pitman's practical primers of business.) cl., 50 c.

By the author of "The foreign correspondent," "The nationalization of railways," "Pitman's guide to business customs and practice of the continent," etc. Book is divided into two parts, the first dealing with the money market, the second with the stock and share market; it is intended for business men and others who may wish to invest. Written for Great Britain, but contains much information of value anywhere. Glossary. Bibliography (2 p.). Index.

Dawson, W. Leon, and Bowles, J. Hooper. The birds of Washington; a complete, scientific and popular account of the 372 species of birds found in the state; by William Leon Dawson; il. by more than 300 original half-tones of birds in life, nests, eggs, and favorite haunts, from photographs by the author and others; together with 40 drawings in the text and a series of full-page color plates; by Allan Brooks. Large paper ed., with photogravures and special photographs. Seattle, Occidental Publishing Co., 1909. c. 2 v., pls. (partly col.) 8°, buckram, subs. only, \$12; hf. mor., \$15; mor., \$20; large paper ed., \$25.

Douglas, A. H. The elements of commercial law. N. Y., Isaac Pitman & Sons, [1909.] 6+122 p. D. (Pitman's practical primers of business.) cl., 50 c.

Douglas-Lithgow, R. A., M.D. Dictionary of American-Indian place and proper names in New England; with many interpretations, etc. Salem, Mass., Salem Press Co., 1909. c. 21+400 p. por. O. cl., \$7.

Book aims to give the meanings of Indian proper names and the locations of the Indian place names of New England. The introduction gives the various tribes and branches of tribes in the six New England states. Names are arranged alphabetically under the states. Bibliography (3½ p.).

Dumas, Alexandre. Le Comte de Monte-Cristo; L'emprisonnement; L'évasion; La découverte du trésor; ed., with notes, exercises and vocabulary, by C. Fontaine. N. Y., American Book Co., [1909.] c. 208 p. map, cl., 40 c.

Dunbar, J. Brown. "The white man's foot in Kansas": an address at the Pawnee Village, Republic County, Kansas, Sept. 27,

1906, celebrating the 100th anniversary of the flag in Kansas. Topeka, Kan., Kansas State Historical Society, 1908, [1909.] 52 p. pls. fold. maps, O. pap., gratis.

Lieut. Zebulon Montgomery Pike was the first white man in Kansas. He came in 1806. On September 29, 1806, he caused the Spanish flag to be lowered and the flag of the United States to be raised.

Eby, Elias Grant. Eby's handy tables by which over 500,000 problems of the busy man are already solved. [3d ed.] Pleasanton, Kan., J. Frank Smith, 1908, [1909.] c. 274 p. nar. Q. leath., \$2.50.

Emerson, C. Wesley. Six lectures. [Millis, Mass., Mrs. C. W. Emerson, 1909. c. 16+118 p. por. D. leath., \$2; bds., \$1.15, boxed.

On the 30th day of last November this great teacher died in his home in Millis, Mass., on his 71st birthday. For twenty years he was president of Emerson College. Contents: Education by communication; The power of the ideal; The law of power in oratory; How to read the Bible; New bottles; Wholeness. These lectures were revised by the author and have been edited by Mrs. Emerson.

English (The) vegetable garden; written by experts. N. Y., Scribner, [imported.] 1909. 12+361 p. il. 8°, (Country life lib.) cl., *\$3 net.

Enock, C. Reginald. Mexico; its ancient and modern civilization, history and political conditions, topography and natural resources, industries and general development; with an introd. by Martin Hume. N. Y., Scribner, [imported.] 1909. 34+362 p. il. maps, 8°, (South American ser.; ed. by Martin Hume.) cl., \$3.

Estabrook, J. Davis. Three generations of Northboro Davises, 1781-1894. Westboro, Mass., [John D. Estabrook, R. D. Route No. 1, Box 47,] 1908, [1909.] 84 p. il. pors. facsim., O. pap., \$3.

Euripides. The revellers; the choruses of the Bacchai of Euripides, and the third book of Lucretius; tr. into English verse, by Rev. R. E. McBridge. N. Y., Broadway Publishing Co., [1909.] c. 5-149 p. 12°, cl., \$1.

Fitzgerald, Rob. The statesmen snowbound; il. by Wad-el Ward. Wash., D. C., Neale Publishing Co., 1909. c. 217 p. D. cl., *\$1.25 net.

A United States Congressman was detailed to accompany the body of a Congressman to his last resting place in Kentucky. On the homeward journey the escort was snowbound and the book deals with the many reminiscences with which the various members of the escort beguiled the time. Many of these give interesting details of American political life in the seventies.

Folsom, C. Follen. Studies of criminal responsibility and limited responsibility. Bost., Charles Follen Folsom, 15 Marlborough St., 1909. 153 p. pors. 8°. (Priv. pr.) Contents: The case of Jesse Pomeroy; The case of Charles Julius Guiteau; The case of Marie Jeanneret; The case of Christiana Edmunds; The case of Sarah Jane Robinson; The case of Jane Toppan.

Foster, Eugene Clifford. The boy and the church. Phil., Sunday School Times Co., [1909.] c. 188 p. S. *75 c. net.

Many books deal with the psychology of the boy, many with his physical development. These

chapters deal with the boy who is under some form of religious training. It is proposed to influence him before he is so far imbued with evil as to need reclamation. There are chapters on the boy and his home; the boy, the church and the minister; the boy and his reading; the boy and his body; the boy and his vocation; notes and books, etc.

Frost, T. Gold. The man of destiny; with il. by S. Nemtsoff. N. Y., Gramercy Publishing Co., 30-32 E. 20th St., 1909. c. 312 p. D. cl., \$1.50.

Under the transparent veil of a fictitious name, that of Samuel Burton, the author has here drawn a picture of General U. S. Grant. Beginning life as a poor boy on an Ohio farm, young Burton, by persistent effort, at last enters West Point, where he makes a brilliant record. He serves in the Mexican War, after which he resigns from the army under a cloud thrown upon his reputation by Carl Brett, his rival for the hand of Sallie Custis. When the Civil War breaks out he volunteers, and his career is traced through the conflict to his promotion to the highest rank in the army. The story of Sallie Custis and Carl Brett runs sadly through the tale to the end.

Fultz, Francis M. The fly-aways and other seed travelers. Bloomington, Ill., Public-School Publishing Co., 1909. il. 16°, cl., 60 c.

Fultz, Francis M. Out of door studies in geography. In 2 pts. pt. 1, The making of the surface and soils of the upper Mississippi region; pt. 2, The formation of mountain ranges. Bloomington, Ill., Public-School Publishing Co., 1909. 112+16; 96+16 p. il. 12°, cl., ea., 60 c.

Gask, Lillian. In nature's school; with 16 il. by Dorothy Hardy. N. Y., Thomas Y. Crowell & Co., [1909.] 7+9-320 p. pls. D. cl., \$1.50.

Poor little Phil Morris ran away from the orphanage where he was most unhappy. Mother Nature took him under her protection and he spent a year among the animals, learning their habits and lives. He began his adventures by living with a delightful family of beavers, then went North, to be among the Arctic animals, South into the jungle, and at last returns to England, where he lives happily among people again.

Gratacap, L. Pope. Protection: a reasonable doctrine. N. Y., Twentieth Century Publishing Co., [2 W. 16th St.,] 1909. 16°, pap., 20 c.

Grisewood, R. Norman. Zarlah, the Martian. N. Y., R. F. Fenno & Co., [1909.] c. 194 p. front. D. cl., \$1.

By means of a remarkable invention Harold Lonsdale comes into communication with Almos, a Martian, and is able to exchange bodies with him, and for a brief time to visit Mars. He finds the planet inhabited by a race far in advance of the men of Earth, living in an ideal community where sin and death have been abolished. In the guise of Almos he meets and loves a Martian, Zarlah. Returning joyfully from the discovery that Almos has decided to remain on Earth forever he is horror-struck to find Zarlah fleeing toward the repellant pole in an arenoid in the hope of being hurled thence to Earth. How the lovers pursue each other among the whirling planets forms the conclusion of the book.

Hawker, G. The life of George Grenfell. N. Y. and Chic., Revell, 1909. 587 p. 8°, cl., \$2 net.

Hix, Melvin, comp. A brief outline of the books I have read. [New ed.] N. Y., Hinds, Noble & Eldredge, [1909.] c. '04. 64 p. O. pap., 25 c.

Hollingworth, H. L. The inaccuracy of movement; with special reference to constant errors. N. Y., Science Press, 1909. 3+87 p. pls. tabs., O. (Archives of psychology; ed. by R. S. Woodworth.) pap. 80 c.

Author is tutor in psychology in Barnard College, Columbia University. The experiments on which this treatise rests were performed in the psychological laboratory of Columbia University during the years 1907-'09, under the directions of Professors Cattell and Woodworth.

Horace. The satires; with an introd. and notes by E. P. Morris. N. Y., American Book Co., [1909.] c. 254 p. D. (Morris and Morgan's Latin ser.; ed. by E. P. Morris and Morris H. Morgan.) cl., \$1. Editor is professor of Latin in Yale College.

House that Jack built. Detroit, Mich., Curtis Advertising Co., 1909. col. il. shaped book, mounted on bds., 25 c

Hrdlicka, Ales, [i.e., Alois Ferdinand.] Tuberculosis among certain Indian tribes of the United States. Wash., D. C., [United States, Office of the Superintendent of Documents,] 1909. 7+48 p. pls. O. (Smithsonian Institution, Bureau of American Ethnology bulletin.) cl. (Add. Superintendent for price.)

Presents a detailed account of the investigations made by the author with regard to tuberculosis of five selected Indian tribes of the United States: Menominee, Oglala Sioux, Quinault, Hupa, Mohave. The investigations took place in the summer of 1898 and Dr. Hrdlicka was assisted by Dr. P. B. Johnson, bacteriologist. A preliminary account and exhibit of these investigations were submitted by the doctor to the 6th International Congress held at Washington in September and October, 1908.

Hudgins, C. D. A transferred identity; or, the unsolvable mystery in the life of John McFarland: a story of adventure on sea and land; being a humorous study in psychology. N. Y., J. S. Ogilvie Publishing Co., 1909. c. 126 p. D. pap., 25 c.

The author of this novel was at one time a newspaper man of Texas and is now practicing law in Alabama. The hero meets with an accident. When he recovers consciousness he is on board a ship, he is called by another name by his surrounding friends, a young woman claims him as her husband. Many adventures ensue. The question of identity is ingeniously handled and the book is amusing from beginning to end.

Hugo, G. B., and Carey, Ja. F. Socialism, "the creed of despair"; joint debate in Faneuil Hall, March 22, 1909, G. B. Hugo, affirmative, and Ja. F. Carey, negative. Bost., George B. Hugo Co., 147 Shawmut Ave., [1909.] c. 61 p. O. cl., 75 c.

George B. Hugo is president of the Employers Association of Massachusetts; James F. Carey is State Secretary Socialist Party of Massachusetts. In an address delivered before the Employers' Association of Massachusetts Mr. Hugo pronounced Socialism "the creed of despair." The Socialist Party Club of Boston challenged the statement and the debate was arranged.

Huish, Marcus Bourne. Samplers and tapestry embroideries; also the stitchery of the same, by Mrs. Head. N. Y., Longmans, Green & Co., 1900, [1909.] 143 p. pls. in col. Q. cl., price increased from \$14 to \$17. Book was issued in 1900. It is the outcome of an exhibition held in London at the Fine Art Society in the spring of 1900. The illustrations are reproductions of the specimens of needlework from this exhibition and they are treated from the standpoint of a fine art, not as merely the product of manual dexterity.

Hyde, Rev. Ja. A bibliography of the works of Emanuel Swedenborg, original and translated. [N. Y., New Church Board of Publication, 3 W. 29th St.,] 1906, [1909.] 16+742 p. 8°, cl., \$10.

International Bureau of American Republics, comp. Chile: a handbook. Wash., D. C., International Bureau of American Republics, [1909.] 235 p. il. pls. fold. map, O. cl., \$1.

Chile extends over four times the length of coast line of the State of California while possessing less than twice the area, her length being 30 times her average breadth. Her territorial extension ranks seventh in South America. All the facts relating to her population, her products and her physical and political geography are here given, with a fine map, numerous illustrations and a good practical index.

Kerley, C.; Gilmore, M.D. Short talks with young mothers on the management of infants and young children. 2d ed., rev. and enl. N. Y., Putnam, 1909. c. '01-'09. 18+327 p. il. 12°, cl., *\$1 net.
First edition appeared in 1901.

Kidbook series. Detroit, Mich., Curtis Advertising Co., 1909. no paging, col. il. oblong, bds., ea., 75 c.

Contents: no. 1, Danny Dime's bankbook; no. 2, Timothy Trim's clock book.

Knox, Dorothea Heness. The heart of Washington. Wash., D. C., Neale Publishing Co., 1909. c. 238 p. D. cl., \$1.50.

An imaginary story of the first love story of George Washington, beginning with events in the year 1747 and telling of his pleasures and trials till 1784. A young girl devoted to the Indian cause is the chief heroine.

Lane, J.; Haden. The birth of liberty: a story of Bacon's Rebellion. Richmond, Va., Bell Book and Stationery Co., 1909. c. 181 p. 12°, *\$1 net.

Lent, Evangeline M. The jolly ghost; a pantomimed song; words and pantomime by Evangeline M. Lent; music by Frances M. Slater. N. Y., Edgar S. Werner & Co., [1909.] c. '08. 9 p. il. F. pap., *\$1 net.

The song and pantomime are to be performed by a girl in a garret lighted with a blue calcium light.

Longfellow, H.; Wadsworth. The wind mill. Detroit, Mich., Curtis Advertising Co., 1909. booklet mounted on shaped bds., 25 c.

Louisville, Ky. Free Public Library. List of practical books in the library on electricity, machine shop practice, foundry practice, plumbing and woodworking; comp. for the Southern Electrical and Industrial Exposition, Louisville, April, 1909. Louisville, Ky., Free Public Library, 1909. 33 p. S. pap. (Add. pubs. for price.)

McClendon, J. F. The ophiurans of the San Diego region. Berkeley, Cal., University of California Press, [1909.] 33-64 p. pls. O. (University of California publications; Zoology; Contributions from the laboratory of the Marine Biological Association of San Diego.) pap., 30 c.

This study of the star-fishes of the San Diego region was begun in 1907 especially to know the breeding seasons and habits of the different species.

MacFarland, Frank Mace. The opisthobranchiate mollusca of the Branner-Agassiz expedition to Brazil. Stanford University, Cal., Leland Stanford Junior University, 1909. 104 p. pls. (Leland Stanford Junior University publications, University ser., no. 2.) pap., \$1.

McFarlane, P. C. The quest of the yellow pearl. N. Y. and Chic., Revell, [1909.] c. 47 p. il. D. (Envelope ser.) pap., *25 c. net.

A poetic tale of the time of Christ. An old prophet goes in search of the pearl of great price. Before he finds it he meets with the Son of Man who teaches him the eternal values. When he is prepared to offer the great glowing pearl to the Master as the best gift he can bestow it is handed back with the words, "To him that hath shall be given."

Meier, Mrs. Lina Wachtelborn. Aechte deutsche kochkunst: the art of German cooking and baking; verfasst und hrsg. von Frau Lina Meier, geb. Wachtelborn. Milwaukee, Wis., Mrs. Lina W. Meier, [German Cooking School,] 1909. 484 p. por. O. cl., \$2.50.

Author is teacher in the German Cooking School, Milwaukee, Wis. The recipes are printed in parallel columns in German and English. Includes about 1200 recipes, all of which have been practically tested.

Mendenhall, Walter Curran. Some desert watering places in southeastern California and southwestern Nevada. Wash., D. C., United States, Office of the Superintendent of Documents, 1909. 98 p. pls. fold. maps, in pocket, O. (United States, Dept. of the Interior, Geological Survey bulletin; Water supply paper.) pap. (Add. Superintendent for price.)

Michels, J. Market dairying. West Raleigh, N. C., John Michels, 1909. 192 p. il. diagrs., D. cl., \$1.

Author is professor of dairying and animal husbandry in the State Agricultural College of North Carolina. He has been actively engaged in the production and marketing of sanitary milk and cream. The material has been arranged to suit the needs of both the classroom and of the dairyman who cannot attend a dairy school.

Moore, J.; Monroe, D.D. Etchings of the East. Nashville, Tenn., Publishing House of the Methodist Episcopal Church, South, (Smith & Lamar, Agts.,) 1909. c. 8+349 p. pls. D. cl., *\$1 net.

In 1908 the author and his wife made a trip round the world, the object of which was to visit the missionary fields of Japan, Korea, China and India. Each week Dr. Moore sent back a "travel-letter," which was published in the *Christian Advocate* (Nashville, Tenn.), on which paper he does editorial work. These letters have been gathered together to form the present volume.

Morris, W. L. Steam power plant piping systems; their design, installation, and maintenance. N. Y., McGraw-Hill Book Co., 1909. c. 15+490 p. il. diagrs., O. cl., *\$5 net.

Treats only such parts of the power plant related to piping. The design of boilers and engines has not been touched upon, but their operation has been covered. The illustrations are made from original sketches prepared especially for the work.

Murray-Aaron, Eugene. The heart of our country: a graphic presentation from official sources of the history, development and

- methods of the United States federal government in all its departments, bureaus, divisions, offices and special commissions throughout the legislative, executive and judicial branches of our national administration; by Dr. Eugene Murray-Aaron; with the assistance of numerous federal authorities as acknowledged in the introduction. N. Y. and Chic., George F. Cram, [1909.] c. 566 p. il. maps, f°, cl., \$11; hf. mor., \$12.50; ¾ mor., \$15.
- Pack, R. W.** Notes on *echinoids* from the tertiary of California. Berkeley, Cal., University Press, 1909. 275-283 p. pls. Q. (University of California publications; Geology.) pap., 10 c.
- Partridge, C. S.** Stereotyping: a practical treatise of all known methods of stereotyping; with special consideration of the papier maché process; to which is added an appendix giving concise information on questions most frequently overlooked. 2d ed., rev. and enl. Chic., Inland Printer Co., 1909. c. 172 p. il. 12°, cl., \$2.
- Phelps, Earle Bernard.** The disinfection of sewage and sewage filter effluents; with a chapter on the putrescibility and stability of sewage effluents. Wash., D. C., United States, Office of the Superintendent of Documents, 1909. 91 p. fold. diagrs., tabs., O. (United States, Dept. of the Interior, Geological Survey bulletin; Water supply paper.) pap. (Add. Superintendent for price.)
- Porritt, H. W., and Nicklin, W.** Bookkeeping for retailers; with chapters on insurances and income tax returns. N. Y., Isaac Pitman & Sons, [1909.] 124 p. tabs., D. (Pitman's practical primers of business.) cl., 50 c.
- Powell, Addison M.** Echoes from the frontier: verses. N. Y., A. Wessels Co., 1909. c. 60 p. il. D. cl., **\$1 net.
- Sachs, Julius, ed.** Studies in secondary education. [N. Y., Teachers' College, 1909.] 78 p. diagrs., 8°, (Teachers' College record.) pap., 30 c.
Contents: Introductory notes, by J. Sachs; Primitive history, by Romiett Stevens; Real problems in geometry, by J. F. Millis; First-year high-school mathematics, by Thirmuthis Brookman; Co-operation and correlation in language teaching in the high school, by A. J. Inglis.
- San Francisco.** Public Library. Music catalogue. San Francisco, [Public Library,] 1909. 16 p. 8°, pap., gratis.
 Includes works on music and also musical scores.
- Smith, C. E.** A practical course in touch typewriting: a scientific method of mastering the keyboard by the sense of touch. Single keyboard ed. 7th ed., rev. N. Y., Isaac Pitman & Sons, [1909.] c. '04-'09. 24 p. chart, Q. pap., 50 c.
- Smith, Mrs. Hannah Whitall, [Mrs. Rob. Pearsall Smith.]** The Christian secret of a happy life. New ed. N. Y. and Chic., Revell, 1909. 274 p. 12°, cl., *\$1 net.
- Spargo, J.** Socialist readings for children; with il. by E. Scholl. N. Y., Woman's National Progressive League, [200 William St.,] [1909.] c. 132 p. il. 8°, cl., \$1.
- Springer, Mrs. J. M., [Helen E. Springer.]** Snap shots from sunny Africa. N. Y. and Chic., Revell, [1909.] c. 194 p. il. por. D. cl., *\$1 net.
 Mr. and Mrs. Springer have spent a number of years as missionaries in Africa and know the native life intimately. Mrs. Springer here presents a vivid picture of the dangers and difficulties a missionary has to overcome, as well as the curious customs of the black men with which her work has made her so familiar. Sketches are intended for readings at Epworth League meetings, missionary meetings and Sunday-schools.
- Stickley, Gustav.** Craftsman homes. N. Y., Gustav Stickley, [29 W. 34th St.,] 1909. c. 205 p. 4°, cl., \$2.
- Storms, W. H.** Timbering and mining: a treatise on practical American methods. N. Y., McGraw-Hill Publishing Co., 1909. c. 8+279 p. il. diagrs., O. cl., *\$2 net.
 In 1892 the author prepared "Methods of mine timbering," which was much appreciated by the mining men of the country. Since then the price of timber has so much increased that new methods are necessary. Like in the original, it is intended to make the new work practical and illustrative of all methods prevailing in different parts of the world. These methods change so constantly that their description must constantly be kept up to date.
- Theophrastus.** Theophrasti characters; ed. by H. Diels. N. Y., Oxford University Press, (Amer. Branch,) 1909. 28+68 p. 8°, (Oxford classical texts.) cl., 90 c.; pap., 75 c.
- Thucydides.** Histories; book iv.; ed. by T. R. Mills; with an introd. by H. Stuart Jones. N. Y., Oxford University Press, (Amer. Branch,) 1909. 25+244 p. 8°, cl., 90 c.; notes only, cl., 60 c.
- Tippy, Worth M., D.D., ed.** The socialized church: addresses before the First National Conference of the Social Workers of Methodism, St. Louis, November 17-19, 1908. N. Y., Eaton & Mains, [1909.] c. 288 p. S. cl., *\$1 net.
 The first extensive publication of the Methodist Federation for Social Service, of which the compiler is the secretary. Consists of a selected list of eleven papers which were read before the first national conference of the Social Workers of Methodism, held in St. Louis, November 17-19, 1908. The work is particularly valuable to ministers and to the increasing number of laymen who are awakening to the gravity of social questions in the church.
- United States. Dept. of Commerce and Labor. Bureau of the Census.** Cotton production, 1908. Wash., D. C., [United States, Office of the Superintendent of Documents,] 1909. 52 p. charts, diagrs., 8°. (Add. Superintendent for price.)
- Utica, N. Y.** Public Library. Selected list of historical fiction. Utica, N. Y., Utica Public Library, 1909. 12 p. 12°, pap., gratis.
- Vrooman, Frank Buffington.** Theodore Roosevelt, dynamic geographer; based on a lecture delivered to the School of Geography, Oxford University, March 8, 1909. N. Y., Oxford University Press, (Amer. Branch,) 1909. 105 p. O. cl., \$1; pap., 75 c.
 The lecture has been enlarged since it was delivered.

ered by much illustrative material received from Federal Department at Washington. The orator ranked President Roosevelt very high as a constructive statesman, fully alive to all the vast possibilities of the land he governed and fully determined to awaken the people to their great responsibility to make the government protect their interests.

Walsh, Ja. Jos., M.D. The thirteenth, greatest of centuries. 2d ed., with emendations and appendix. N. Y., Catholic Summer School Press, 110 W. 74th St., 1909. c. '07. 18+458 p. pls. O. cl., \$2.50.

The thirteenth century was one of great intellectual activity and a close study of it reveals the origins of many things that are of prime interest to-day. Dr. Walsh, the author of "Makers of modern medicine," "The popes and science," etc., here treats of this wonderful period's activities. The chapter headings give an idea of the present century's debt to the thirteenth—Universities and preparatory schools; Arts and crafts; Great technical schools; Great origins in painting; Libraries and bookmen; The Cid; the Holy Grail, the Nibelungen, Meistersingers, minnesingers, trouveres, troubadours; Origin of drama; Dante, the poet; City hospitals—organized charity; Great origins in law. First edition appeared in 1907. Appendix giving references. Index.

Wasmann, Erich. The Berlin discussion of the problem of evolution; full report of the lectures given in Feb., 1907, and of the evening discussion. St. Louis, Mo., B. Herder, 1909. 15+266 p. 8°, cl., *\$1.60 net.

Weeks, Fred Boughton. Bibliography of North American geology for 1906 and 1907; with subject index, by F. B. Weeks and J. Milton Nickles. Wash., D. C., [United States, Office of the Superintendent of Documents,] 1909. 317 p. 8°, (United States, Dept. of the Interior, Geological Survey.) pap. (Add. Superintendent for price.)

Wheeler, James Cooper. There she blows! : a whaling yarn. N. Y., Dutton, [1909.] c. il. front. in col. D. cl., **\$1.20 net.

The pen that gave us "Captain Pete of Puget Sound" tells the story of when he and Thomas Morrison were shipmates on the "Avola," "when whalers were a breed of seadog differing as much from the present type of sailorman as much as collie does from an Upland Scotch stag." "There she blows" has an element of imagination and a love episode, but all that relates to whaling in the forties might have occurred exactly as it is put down. The whales were caught in the South Pacific on a three years' cruise.

White, W: Allen. A certain rich man. N. Y., Macmillan, 1909. c. 434 p. D. cl., \$1.50.

Scene is the great Middle West and especially a growing town of Kansas. Gives the absorbing career of a remarkable money-maker and how all his surroundings bent to his strong influence. A young boy, wounded at the outbreak of the war between the states, is lame for life. He tries everything to make money, becomes a great power and goes on and on in business, in politics, until he controls all persons and all things. Mr. White gives a vital picture of the good and the bad of American life. He knows it all at first hand.

Wigmore, J: H: A preliminary bibliography of modern criminal law and criminology. Chic., Northwestern University, 1909. 12+128 p. 8°, (Gary library of law, Northwestern University Law School, bulletin.) 65 c.

Wilmot-Buxton, Ethel M. Stories of Norse heroes told by the Northmen. N. Y., Thomas Y. Crowell & Co., [1909.] 18+246 p. il. D. cl., \$1.50.

By the author of "Stories of early England," "Stories of Persian heroes," etc. Tells in simple language the tales of the heroes of the North, beginning with the creation myth, and going on to the end of all things when the earth was destroyed, only to be revived and made beautiful again for man's use forever.

Wit and humor of the stage: a collection from various sources classified under appropriate headings. Phil., George W. Jacobs & Co., [1909.] c. 236 p. por. S. (Wit and humor ser.) cl., **50 c. net; leath., **80 c. net.

Humorous stories by and about famous actors and theatrical affairs generally.

Woodrow, Herbert. A quantitative study of rhythm: the effect of variations in intensity, rate and duration. N. Y., Science Press, 1909. 66 p. tabs., O. (Archives of psychology; ed. by R. S. Woodworth.) pap., 60 c.

Author is instructor of psychology, University of Minnesota. The experiments were performed in the psychological laboratory of the University of Michigan under the guidance of Professor Pillsbury and Dr. Shepard. The subjects used were with one exception advanced students doing original work in experimental psychology.

RECENT FRENCH AND GERMAN BOOKS.

FRENCH.

BILLY, And. Paris vieux et neuf. La rive droite, 150 dess. de Ch. Huard. E. Rey. 16°. \$1.50.

FOUILLEE, A. Le socialisme et la sociologie réformatrice (bibl. de phil. contemp.) F. Alcan. 8°. \$2.25.

FRANCE, Anatole. Les sept femmes de la Barbe-bleue et autres contes merveilleux. Calmann-Lévy. 18°. \$1.

LICHTENBERGER, Henri. Wagner; (les maîtres de la musique.) F. Alcan. 8°. \$1.65.

MORGAN, J. de. Les premières civilisations. Etudes sur la préhistoire et l'histoire jusqu'à la fin de l'Empire macédonien. E. Leroux. 77 cartes, 50 figs., 8°. \$4.50.

PALEOLOGUE, Maurice. Dante: essai sur son caractère et son génie. Plon-Nourrit et Cie. 16°. \$1.

PREVOST, Marcel. Pierre et Thérèse, roman. A. Lemerre. 18°. \$1.

SALVY, Charles. L'immigration aux Etats-Unis et les lois fédérales. Larose et Ténin. 8°. \$1.50.

GERMAN.

FRANZ, W. Shakespeare-Grammatik. 2d ed. Heidelberg, C. Winter, Veri. 8°, \$5.35.

FUCHS, Edouard. Illustrierte Sittengeschichte vom Mittelalter bis zur Gegenwart. Renaissance. München, A. Langen. II. 8°, cl., \$8.35.

HASSE, Karl Paul. Von Plotin zu Goethe. Die Entwickl. des neuplaton. Einheitsgedankens zur Weltanschauung der Neuzeit. Leipzig, H. Haessel. 8°, \$1.65.

HORMANN, Ludw. v. Tiroler Volksleben. Ein Beitrag zur deutschen Volks- u. Sittenkunde. Stuttgart, A. Bonz & Co. 8°, cl., \$2.

KULLNICH, Max. President Taft. Berlin, E. S. Mittler & Sohn. Pl. and maps, 8°, cl., \$1.20.

NIETZSCHE'S, Frdr. Briefe an Mutter u. Schwester. Hrsg. v. Elisabeth Förster-Nietzsche. Leipzig, Insel-Verlag. 2 v., 8°, cl., \$4.65.

NORDAU, Max. Der Sinn der Geschichte. Berlin, C. Duncker. 8°, \$2.

SKOWRONNEK, Rich. Das Verlobungsschiff. Humoristische Roman. Berlin, Concordia. 8°, cl., \$1.55.

STILGEBAUER, Edward. Der Eroberer. Roman. Mainz, J. Diemer. 8°, cl., \$1.65.

REFERENCE LIST OF NEW PUBLICATIONS

RECORDED IN

JULY, 1909.

This Reference List enters the books recorded during the month under (1) author, in Clarendon type anonymous books having Clarendon type for the first word; (2) title in Roman; (3) subject-heading in SMALL CAPS; (4) name of series in Italics. The figures in parentheses are not the imprint date, but refer to the date of "The Publishers' Weekly" in which full title entry will be found and not to the day of publication, for which information should be sought in the full title entry thus indicated. Where not specified, the binding is cloth.

- A B C of philosophy. Landsberg, G. F. 75 c. Fenno.
- Abbott, Stanley Warde.**
That same old lover. '09(Jl) 12 p. front. 8°, 50 c. B. Castello.
- Abbott, Twyman Osmand.**
Automobile law for motorists. '09(Jl) c. D. flex. leath., \$2.50. Reilly & B.
Primer of the law of negligence for conductors and motormen, and rules for their guidance in their relations with the public. [New ed.] '09(Jl) c. 42 p. Tt. pap. (Add. Author for price.) T. O. Abbott.
- ACCIDENTS.**
Gulick, Mrs. C. E. V. Emergencies. 40 c. Ginn.
- ACCOUNTING.**
See Bookkeeping.
- Ad Miriam. Law, F. H. **\$1 net. Putnam.
- Adam, Fk.**
Clans, septs and regiments of the Scottish Highlands. '09(Jl3) il. fold. map, O. *\$6 net. Scribner.
- Adams, Alice Dana.**
Neglected period of anti-slavery in America, (1808-1831.) '09(Jl31) c. 8°, (Radcliffe College monographs.) **\$1.50 net. Ginn.
- Adjusting and repairing violins. Broadley, A. 40 c. Scribner.
- Admission of Chinese students to American colleges. Fryer, J. (Add. Superintendent for price.) U. S., Supt. of Docs.
- Adventures among the Arabs. Forder, A. \$1. Gospel Pub.
- ADVERTISING.**
Thompson, W.: A. Druggists' and dispensers practical show card. \$1. W. A. Thompson.
- After Waterloo. Fryc, W. E. (Add. pubs. for price.) P. R. Reynolds.
- AGRICULTURE.**
True, A. C.; and Crosby, D. J. American system of agricultural education. (Add. Superintendent for price.) U. S., Supt. of Docs.
- AIR.**
Clayton, H.: H., and Ferguson, S. P. Exploration of the upper air with balloons. \$1. Harvard Univ.
- Air ship boys. Sayler, H. L. \$1. Reilly & B.
- Alabama. Supreme ct.** Repts. 2d ed., unabr. Bk. 11, cont. a verbatim repr. of v. 3, 4 of the Ala. repts. '09(Jl) c. O. \$6. (Sold only in sets.) (Repr. backwards.) West Pub.
- ALASKA.**
Covert, C. C., and Ellsworth, C. E. Water-supply investigations in the Yukon-Tanana region, Alaska, 1907-'08. (Add. Superintendent for price.) U. S., Supt. of Docs.
Moffit, F. H. Mineral resources of the Kotsina-Chitina region, Alaska. (Add. Superintendent for price.) U. S., Supt. of Docs.
Prindle, S. M. Forty mile quadrangle, Yukon-Tanana region. (Add. Superintendent for price.) U. S., Supt. of Docs.
Rickard, T.: A. Through the Yukon and Alaska. \$2.50. Mining and Scientific.
- ALCOHOL.**
Williams, H.: S. Alcohol: how it affects the individual, the community and the race. **50 c. net. Century Co.
- ALCUIN.**
Page, R. B. Letters of Alcuin. \$1; 50 c. Forest Press.
- Alden, Percy, ed.**
Hungary of to-day by members of the Hungarian government, etc. '09(Jl) il. pors. 8°, *\$3 net. Brentano's.
- Alexander, E. W.**
Writings on practical bee culture; ed. and comp. by H. H. Root. '09(Jl3) O. pap., 50 c. A. I. Root.
- Alexander, J.: Brevard.**
Reminiscences of the past sixty years. '08, [1909.] (Jl) c. 513 p. por. 8°, \$2. J. B. Alexander.
- Alexander, S.**
Locke. '09(Jl31) 12°, (Philosophies ancient and modern from Pythagoras to Spencer.) *50 c. net. Dodge.
- ALFALFA.**
Brand, C. J.; and Westgate, J.: M. Alfalfa in cultivated rows for seed production in semi-arid regions. (Add. Superintendent for price.) U. S., Supt. of Docs.
- ALGEBRA.**
Milne, W.: J. Key to standard algebra. \$1. Am. Bk.
- Allen, Emory Adams.**
Gems of immortality; book of consolation and help. '09(Jl) c. 420 p. il. 8°, \$2.25; hf. mor., \$2.75; mor., \$3.75. Central Pub.
- Allen, J. C.**
Narrative of Indian history for high schools. '09(Jl3) il. pors. maps. D. 90 c. Longmans.
- Allen, J. W.**
Wheel magic: [cycling in England.] S. *\$1.25 net. Lane.
- Allen, Ja. Lane.**
Bride of the mistletoe. '09(Jl3) c. D. †\$1.25. Macmillan.

Allen, W: F:

Railway operating associations; addresses del. before the Graduate School of Business Administration of Harvard University, Jan. 11, 1909. '09(J1) 28 p. 8°. (Priv. pr.) W: F: Allen.

ALPHABETS.

See Lettering.

ALTITUDES.

Hayford, J: F., and Pike, L. Hypsometry: precise leveling in the U. S., 1903-07. (Add. Superintendent for price.) U. S., Supt. of Docs.

Amateur motorist. Pemberton, M. **\$3.75 net. McClurg.

Amateur performance. Evinson, E. \$1. B'way Pub.

AMERICA.

See Mexico;—United States.

American and English encyclopædia of law. See McKinney, W: M.

American bankruptcy repts., annot.; ed. by J: T. Cook. v. 21. '09(J1) c. O. shp., \$5. M. Bender.

American classics for seventh and eighth grade reading. Webster, H. H., ed. **80 c. net. Houghton M.

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Americus Book Co., Americus, Ga.
American Railway Guide Co., Chicago.
Astrophysical Journal, University of Chicago Press,
Chicago.
Augustana Book Concern, Rock Island, Ill.
Bacon, Mrs. Daniel G., Robinson Cottage, Newport,
R. I.
Bankers' Magazine, 90 William St., New York.
Baptist Book Concern, Louisville, Ky.
Baptist Sunday School Board, 710 Church St., Nash-
ville, Tenn.
Bartlett, Alfred, 69 Cornhill, Boston.
Baruch Bros., 42 Broadway, New York.
Bellows, Walter Clarke, 315 W. 113th St., New
York.
Bendure & Arthurs, 709 Pine St., P. H., Steuben-
ville, O.
Bibliotheca Sacra Co., Oberlin, O.
Bookstore (The), East Northfield, Mass.
Booth, Walter S., & Son, Minneapolis, Minn.
Boston Museum of Fine Arts, Copley Sq., Boston.
Boston Music Co. (G. Schirmer, Jr.), Boston.
Bowman & Crossley, Ames, Ia.
Brooks, Rev. Frank Lester, Hyannis, Mass.
Buckenhiam, J. E. Burnett, Chestnut Hill, Phila-
delphia.
Buckham, Rev. Matthew Henry, Burlington, Vt.
Bylsma, Richard, Grand Rapids, Mich.
California Association for the Study and Prevention
of Tuberculosis, Los Angeles, Cal.
Campion & Co., 1305 Walnut St., Philadelphia.
Carey, Thomas J., & Co., 63 Fifth Ave., New York.
Castello, Bernice, 566 W. 173d St., New York.
Central Publishing House, 519 Main St., Cincinnati.
Century History Co., 54-56 Dey St., New York.
Chalmers, Charles O., 512 Camp St., New Orleans,
La.
Chicago Harbor Commission, Chicago.
Children's Publishing Co., P. O. Box 328, Cin-
cinnati.
City Club of Chicago, 228 S. Clark St., Chicago.
Civic League of St. Louis, St. Louis.
Cleveland News Co., 1552 W. 3d St., Cleveland, O.
Cobbey, J. E., Beatrice, Neb.
Cole, L. E., Music Publishing Co., Port Angeles,
Wash.
Commercial Printing Co., Raleigh, N. C.
Commercial World Publishing Co., Detroit, Mich.
Committee of One Hundred on National Health,
69 Church St., New Haven, Ct.
Cox, Robert Lynn, 1 Madison Ave., R. 2107, New
York.
Crummer, W. F., Oak Park, Ill.
D. D. Publishing Co., Chicago.
Davis, O. P., 1620 15th St., Denver, Colo.
De Laurence, Scott Co., 356 Dearborn St., Chicago.
Dell, Sidney, Los Angeles, Cal.
De Puy, Clarence C., Syracuse, N. Y.
Dissell Publishing Co., Box 273, Hartford, Ct.
Dolbey, Edward P., & Co., 3607 Woodland Ave.,
Philadelphia.
Donlan, Thomas J., Colonial Bldg., Boston.
Dow, George Francis, Essex Institute, Salem, Mass.
Duggan, F. J., M.D., Grand Forks, N. D.
Durand, Silas H., Southampton, Pa.
Eau Claire Book and Stationery Co., Eau Claire, Wis.
Eggerth, Werner, 1614 Montgomery Ave., Spokane,
Wash.
Elliott, James, Elliottson, Pa.
Enterprise Printing Co., Milwaukee, Wis.
Erwood, William Joseph, Co., Elkhart, Ind.
Exeter Book Publishing Co., Exeter, N. H.
Fernald, Charles Henry, Amherst, Mass.
Ferris & Leach, 27 S. 7th St., Philadelphia.
Fornaro, Carlo de, 9 W. 45th St., New York.
Fox, Richard K., 340 Pearl St., New York.
Franklin Institute, 15 S. 7th St., Philadelphia.
Freece, Hans P., Columbia University, New York.
Frontier Press, 806 Mutual Life Bldg., Buffalo,
N. Y.
Fuller, Rufus, 41 Mattoon St., Springfield, Mass.
General Council Publication House (Lutheran), 1522
Arch St., Philadelphia.
Givens, Robert T., 1431 Broadway, New York.
Goodrich, E. J., Oberlin, O.
Goodwin, Joseph Henry, 1215 Broadway, New York.
Gratz, Herman, 2420 S. 16th St., Philadelphia.
Griffith & Rowland Press, 1701-03 Chestnut St.,
Philadelphia.
Grimke, Rev. Francis James, 1415 Corcoran St.,
N. W., Washington, D. C.
Gurley, W. & L. E., Troy, N. Y.
Hall, Henry, 52 Broadway, New York.
Hanzsche & Co., 2936 St. Paul St., Baltimore, Md.
Haverford College, Haverford, Pa.
Hensel, Harry C., 327 Dearborn St., Chicago.
Hertel, John A., Co., 110 W. Jackson Blvd., Chicago.
Hine, C. C., Sons Co., 100 William St., New York.
Historical and Philosophical Society of Ohio, Sta-
tion E, Cincinnati.
Hoenshel, Elmer Ulysses, Dayton, Va.
Houdlette, Edith Laura, Melrose Highlands, Mass.
Hulburd, Ebenezer Wallace, Decanso, Cal.
Hungerford-Holbrook Co., Watertown, N. Y.
Hes, George, 5 Brunswick St., Montreal, Can.
Institute for Colored Youth, Cheyney, Pa.
Intercollegiate Prohibition Association, 151 Washing-
ton St., Chicago.
International Claim Agency, Pittsburgh, Pa.
Interstate School of Correspondence, 378-388 Wabash
Ave., Chicago.
Jacobs, G. E., 1st National Bank Bldg., Gettysburg,
Pa.
Jefferson County Medical Society, Louisville, Ky.
Kelly Publishing Co., 5 Beekman St., New York.
Kemp & Hebert, Spokane, Wash.
Kennebeck Journal Print, Augusta, Me.

- Klopp & Bartlett, Omaha, Neb.
 Lawrence, Richard Hoe, 15 Wall St., New York.
 Lester Book Co., Atlanta, Ga.
 Loeser, Frederick, & Co., Fulton St., Brooklyn, N. Y.
 Louisiana Geological Survey, Baton Rouge, La.
 Lowe, Frank, Oklahoma City, Okla.
 Lyman Bros., Syracuse, N. Y.
 Macaulay Co., 43 W. 27th St., New York.
 Magnum Bonum Co., 4665 Lake Ave., Chicago.
 Martin, George, State Historical Society, Topeka, Kan.
 Martin, George Henry, State House, Boston.
 Massachusetts Commissioners on Inland Fisheries and Game, 158 State House, Boston.
 Masseck, Frank Lincoln, Potsdam, N. Y.
 Mead, Willis Waldo, 195 Broadway, New York.
 Melberg, Peter L., 912 N. W. Bldg., Minneapolis, Minn.
 Mennonite Publishing House, Scottsdale, Pa.
 Merchants' Record Co., 315 Dearborn St., Chicago.
 Metuchen Bungalow Co., 160 Broadway, New York.
 Michigan State Normal College, Ypsilanti, Mich.
 Military Order of the Loyal Legion of the U. S. Commandery of the State of Pennsylvania, Philadelphia.
 Mining and Scientific Press, 667 Howard St., San Francisco.
 Minnesota State Board of Immigration, St. Paul, Minn.
 Montgomery, Charles Alexander, P. O. Box 888, New York.
 Moore, Francis Marion, Hotsprings, S. D.
 Moore, P. E., & Co., 829 Marquette Bldg., Chicago.
 Moore, William Walker, Cary, Miss.
 Morton Eichman Co., Lebanon, Ind.
 Mumper, J. L., and Miller, Robert C., 41 Baltimore St., Gettysburg, Pa.
 National Guard Magazine, Columbus, O.
 New Columbia Publishing Co., Findlay, O.
 New York Anti-Vivisection Society, 2025 Broadway, New York.
 New York School of Automobile Engineers, 146 W. 56th St., New York.
 New York Age Publishing Co., 7 Chatham Sq., New York.
 Nichols, J. L., & Co., Naperville, Ill.
 Ohio Law Reporter Co., 806 Main St., Cincinnati.
 Ohio, State Fire Marshal, Columbus, O.
 Oswald Publishing Co., 25 City Hall Pl., New York.
 Pandex Co., 30 E. 53d St., Chicago.
 Parker, Mrs. W. P., 8 Chestnut St., Salem, Mass.
 Pennsylvania State Department of Health, Harrisburg, Pa.
 Personal Help Publishing Co., Des Moines, Ia.
 Pittsburgh Printing Co., Pittsburgh, Pa.
 Popular Mechanics, 225 Washington St., Chicago.
 Powell, L. D., Co., Los Angeles, Cal.
 Powers, W. F., Co., 30 Ferry St., New York.
 Pratt Institute Free Library, Ryerson St., Brooklyn, N. Y.
 Railway World Publishing Co., Witherspoon Bldg., Philadelphia.
 Reform Club, 42 Broadway, New York.
 Republican Publishing Co., Hamilton, O.
 Reser, Alva O., Lafayette, Ind.
 Reynolds, Paul R., 70 Fifth Ave., New York.
 St. Boniface's Industrial School, Banning, Cal.
 St. Louis University, St. Louis, Mo.
 Salem Press Co., Salem, Mass.
 Sametz, William F., & Co., 540 Pearl St., New York.
 Schmalz Publication Co., 31 Ames Bldg., Boston.
 Shanley, Hobart J., Co., Burlington, Vt.
 Sibley & Co., 120 Boylston St., Boston.
 Simmons, Manning & Dawson, 74 Lafayette St., New York.
 Singer, Jacob, Philadelphia.
 Smith, W. R. C., Publishing Co., Prudential Bldg., Atlanta, Ga.
 Spencer, Enos, Spencerian Commercial School, Louisville, Ky.
 Sorley, Lewis Stone, Capt. 14th Infantry, U. S. A., Baton Rouge, La.
 Spring, Leverett W., Williams College, Williamstown, Mass.
 Standard Publishing Co., Boston.
 Stephens, Hugh, Printing Co., Jefferson City, Mo.
 Thompson, John, Glasgow Junction, Ky.
 Thompson, William Alexander, Pontiac, Mich.
 Tombo, Rudolf, Jr., Germanistic Society of America, Columbia University, New York.
 Trow Press, 201-213 E. 12th St., New York.
 Underwood & Underwood, 35 W. 19th St., New York.
 Univ. of Texas, Austin, Texas.
 Washington Book and Art Shop, 819 Colorado Bldg., Washington, D. C.
 Watson, Chandler Bruer, Ashland, Ore.
 Webb Publishing Co., St. Paul, Mich.
 Willows Shop, Clintonville, Mich.
 Woman's Foreign Missionary Society of the Methodist Episcopal Church in America, 150 Fifth Ave., New York.
 Wood, Rev. Hermon Gaylord, 6 Lyndhurst St., Dorchester, Mass.
 Woodbury, Sarah Eliza, 2931 Kansas Ave., Los Angeles, Cal.
 Woodruff-Collins Press, 217 N. 11th St., Lincoln, Neb.
 Woods Publishing Co., 27 E. 22d St., New York.
 Wyatt, Frederick Fuller, San Angelo, Tex.

The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

AUGUST 7, 1909.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter for advertising pages should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers and librarians depend on the PUBLISHERS' WEEKLY solely for their information. The Record of New Publications of the PUBLISHERS' WEEKLY is the material of the "American Catalog," and so forms the basis of trade bibliography in the United States.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—LORD BACON.

PUBLISHING ACTIVITY FIFTY YEARS AGO AND NOW.

IN response to inquiries from some of our subscribers, and in answer to the queries on the subject recently raised in the press, as to how the sales of the popular books of to-day compare with the sales of books in the earlier history of the booktrade, we reprint elsewhere what is probably the most comprehensive and exhaustive compilation not only of the books that sold best in this country fifty years ago, but also of the returns of authorship in the middle of the 19th century. The statistics were collected with great care by Henry Charles Carey, the son of Mathew Carey, founder of the publishing firm now conducted under the firm name of Lea & Febiger, a publicist of wide repute and foremost in the ranks of the defenders of protectionism. Though prepared for partisan purposes—to defeat the proposed treaty to establish international copyright—the statistics quoted in Mr. Carey's argument were never seriously questioned by his opponents, and may therefore be accepted as an accurate view of publishing as it existed in 1853.

Fifty years before that, or, rather in 1807, Mr. Carey had a different story to tell. American books could then be sold only with difficulty. It was almost sufficient to insure the condemnation of a book to have it known that it was of domestic origin. Mr. Carey then mentioned the case of Major Barker, of Philadelphia, who dramatized "Marmion." The

manager, Stephen Price, did not venture to produce it as an American work. He went through the farce of having the manuscript carefully packed up as coming from England, plastered over with imitations of English postmarks, and announced it as the work of an English author. As such it succeeded, but the real authorship soon leaking out, the public very soon ceased to find in it the merits that before had been so clearly visible. On the other hand, judging from the following note in the *Port Folio* of June 4, 1803, the English forefathers of the race that later sneeringly wanted to know "Who reads an American book?" do not seem to have had such objection to the work of American writers. Says John Dennie, the editor of the *Port Folio*: "Elegant editions of the 'Algerine Captive,' of 'Edgar Huntley' and 'Arthur Mervyn' have been reprinted in England. It is a fact that more attention is paid to American literary productions abroad than at home. These books are candidly criticised in some of the literary journals, and a strong disposition is manifested by the British critics in general to treat American literature with delicacy and respect. The contrary has been asserted in many of our vulgar papers, but it is a gross misrepresentation."

During the twenty-five years from 1825 to 1850 the American booktrade may be said to have come into existence—not to be reborn, as has been carelessly assumed—but actually born and developed into full power. Immigration was stimulated, and the very cream of Europe's best educated men and women, impatient of the restraint and oppression imposed by tyrannical petty rulers, sought a new home in the land of freedom. These immigrants from England, Germany, France and Italy at once took an active part not only in creating but in spreading the fruits of learning, and in the awakening of humanizing influences throughout their adopted country. A desire for better education was created, schools and colleges were stimulated as never before, and with this came the ambition to encourage native authors and artists. With this spirit in the air the American booktrade took root and prospered. In the age of deliberate movement there was still ample leisure to read, digest and discuss the literature of the day, and the bookstore became the resort of the learned and refined. This no doubt accounts for the showing made by the figures collected by Mr. Carey.

With the growth of the country, the rapid development of its enormous natural re-

sources, the population became restless and unsettled, with but little time to keep in touch with the refinements of urban society further than the establishment of the log school house in which the growing youth received its primitive schooling. But while this factor of education brought forth splendid fruit, it could play but an insignificant part in the humanizing of the new communities whose every nerve was strained in the subduing of elemental forces. By so far as the exodus of the better trained and learned men increased the constituency of the bookseller decreased.

In the decade immediately following the close of the war between the states the book-trade was still able to hold its own. Ten years later came the reign of the publisher of cheap reprints, whom the trade fought in the most helpless fashion by quarrelling among itself. When reason prevailed it was found that many of the stronger men had withdrawn from the trade to seek their fortunes in other and more profitable fields. The trade also realized that other conditions faced them, conditions not yet become familiar enough to be coped with efficiently. Other and more powerful competitors had invaded the field of the booksellers and were cutting deeply into their profits. Blindly the trade coped with this danger, slashing right and left as their enemies cut deeper—often to their own incurable injury. This war waged until again the more sane among us called a halt with no uncertain note, and measures were taken for the protection of the trade. Both parties had enough of fighting and a peace was patched up, with what lasting results remains to be seen.

In the meantime, also, as the *New York Times* pointed out recently in an article on "The Selling of Books," taking, as it were, the words out of our mouth, the average standard of the mass of readers had seriously changed. "This is due to a very simple cause capable of almost mathematical statement. The number of readers has greatly increased. The amount of reading matter of all sorts has increased in the same or greater ratio. A new demand has been met by a new supply, and the supply in its turn has influenced the demand. The mean level of education among readers has necessarily been lowered, for while the reasonably well-educated are far more numerous than in the past, the half educated—or less than half educated—have multiplied still more. The proportion of books required by the better educated is, therefore, for the present a diminishing one, though the actual number may increase.

"Nor is this the sole change. The immense accumulation of reading matter of all

kinds imposes on the class which must be relied on to buy the better book a greatly increased expenditure of time and labor in the choice of what they will read. The mere process of choice is costly and exacting. The newspapers and the periodicals of the better sort, of the relatively indispensable sort, consume much time and mental energy. The margin of what we may call leisure, of time for the gratification of cultured taste, seems gradually to lessen among those who naturally would make a market for books of high literary merit. The makers of this market are at present relatively fewer, and they are relatively less able or disposed to buy and read the best books."

These are actual modern conditions with which the author, publisher and bookseller of the day have to deal. It is not surprising that they are somewhat perplexed thereby. But we have too much confidence in their intelligence and energy to doubt that in the long run they will deal with the situation as it develops, wisely and successfully.

AFTER twenty weeks of legislation the Payne tariff bill was adopted by Congress on August 5, signed on the same day by the President and became the law of the land on August 6. Eighteen Republican Representatives voted against the Conference report and seven Republican votes in the Senate were recorded in the negative. As we go to press an official print of the bill is not available, and we must therefore defer the survey of the items relating to books and book material until our next issue.

THE SCHOOL BOOK TRADE SEVENTY-FIVE YEARS AGO.

ABOUT twenty-five years earlier than when Henry C. Carey collected the statistics printed elsewhere, in 1834, George Palmer Putnam, in his *Booksellers' Advertiser*, printed the following ingenuous note on the school book trade in that year:

"School books, when once generally adopted, are in many instances the source of a handsome revenue, both to the author and the publisher of those especially which are used in the public schools, a large number of copies being of course required. It is no easy matter, however, to introduce extensively even the most meritorious work; and we think it is often the case that those which are the least worthy of success are, by dint of puffing, travelling-agents, etc., circulated the most. Many, however, it is true, silently win popularity by their own excellence,—and competition, 'the life of business,' presently brings forth a dozen 'new and improved systems on the same subject.' Well! there is so much the more business for the booksellers—whether the public is benefited or not. And now that we have such an abundant supply, there will be less encouragement for quacks, and

such compilations as have no novelty but their titles to recommend them.

"We have counted the following different works now in use in the United States:

Spelling books.... 12	Astronomy 10
Reading do 44	History of U. S.. 8
Speaking do 10	" (General). 6
Rhetoric 6	" (Various). 15
Grammar 13	Chemistry 8
Geography 29	Natural Philoso- 8
Algebra 9	phy 8
Botany 10	Mythology 6
Arithmetic 17	

Webster's Spelling Book has been in use about twenty years, and upwards of 500,000 copies are printed every year. Allowing that the author receives but one cent per copy (and we presume it is more), his revenue from this seemingly unimportant concern is \$5,000 per annum. Of Olney's Geography and Atlas, there have been fifteen editions printed in four or five years. Each of the latter editions contain 30,000 copies; and the wholesale price being 75 cents, the copyright must amount to at least \$7000 per annum. Very comfortable pittances, 'these hard times.'

BOOK PRODUCTION IN RUSSIA IN 1908.

IN connection with an exhibition of books held in St. Petersburg, May 5-18, arranged under the direction of A. Bellegarde, chief of the Press Department, by A. Toropow, the editor of the *Book Chronicle*, who was assisted by the bookseller R. G. Martynow, there was published a survey of the book production in Russia during the past year. The statistical tables were divided into four divisions, as follows: (1) Russian books and music in the Russian language; (2) Books in non-Russian languages; (3) Newspapers and periodicals; (4) Works of art, pictures, posters, picture post-cards, samples of job-printing. From these statistics it appears that there were printed by the various publishing houses and by individual authors 7047 books, pamphlets, etc., to the extent of 54,834,241 copies, at the published price of 18,621,093 rubles, (\$14,338,241.61.) Learned societies and other organizations published 370 works, in 657,525 copies, at the published price of 290,551 rubles, (\$223,724.27.) Municipal authorities published 322 books to the extent of 369,988 copies, estimated at 106,287 rubles, (\$81,840.99.) The government and church authorities published 622 works, making a total of 2,144,030 copies at 1,555,645 rubles, (\$1,197,846.65,) and from anonymous sources 9225 works were issued in an edition of 13,074,738 copies valued at 4,889,114 rubles, (\$3,764,617.78,) showing the following totals:

Works.	Copies printed.	Total published price.
By Publishers.....7,047	54,843,241	\$14,338,241.61
By Learned Societies... 370	657,525	223,724.27
By Municipal Authorities 322	369,988	81,840.99
By Government and Church Authorities... 622	2,144,030	1,197,846.65
By Anonymous Sources...9,225	13,074,738	3,764,617.78
	17,586	71,089,522
		\$19,606,271.30

THE BEST SELLERS FIFTY YEARS AGO.

IN these days of so-called record-breaking sales of books, and these sales almost exclusively among novels, it may be interesting to contrast the sales of books at the present time with those of fifty years ago. Henry C. Carey in 1853, in a volume of "Letters on International Copyright," published by A. Hart, of Philadelphia, [in 1868 brought out in a second edition by Hurd & Houghton, of New York,] written in reply to a request from the Hon. Mr. Cooper, a Pennsylvania Senator in Congress, for information on the subject of international copyright, gives the following interesting facts of the sales of books fifty years ago, based on a very careful canvass of the publishing trade:

"Of the octavo edition of the Modern British Essayist, there have been sold in five years no less than 80,000 volumes. Of Macaulay's 'Miscellanies,' 3 vols., 12mo, the sale has amounted to 60,000 volumes. Of Miss Aguilar's writings, the sale, in two years, has been 100,000 volumes. Of Murray's 'Encyclopedia of Geography,' more than 50,000 volumes have been sold, and of McCulloch's 'Commercial Dictionary,' 10,000 volumes. Of Alexander Smith's 'Poems,' the sale, in a few months, has reached 10,000 copies. The sale of Mr. Thackeray's works has been quadruple that of England, [about 6000 volumes of each of his books,] and that of the works of Mr. Dickens counts almost by millions of volumes. Of 'Bleak House,'* in all its various forms—in newspapers, magazines and volumes—it has already amounted to several hundred thousands of copies. Of Bulwer's last novel, since it was completed, the sale has, I am told, exceeded 35,000. Of Thiers's 'French Revolution' and 'Consulate,' there have been sold 32,000, and of Montagu's editions of Lord Bacon's works, 4000 copies.

"Liberal as is the support extended to reprints of foreign books, a still wider patronage is accorded to native productions, which, compared with the former, are in the proportion of three to one.

"Of all American authors, those of school-books excepted, there is no one of whose books so many have been circulated as those of Mr. Irving. Prior to the publication of the edition recently issued by Putnam, the sale had amounted to some hundreds of thousands; and yet of that edition, selling at \$1.25 per volume, is has already amounted to 144,000 volumes. Of 'Uncle Tom,' the sale has

*When Bleak House appeared in England in monthly numbers, it had so wide a circulation in that form, according to Mr. Carey, that it became a valuable medium for advertising, so that before its close the few pages of the tale were completely lost in sheets of advertisements which were stitched to them. The lowest price for such an advertisement was £1 sterling, and many were paid for at the rate of £5 and £6. From this there is nothing improbable in the supposition that, in addition to the large sum received for the tale, its author gained some £15,000 by his advertising sheets. The *Household Words* produces an income of about £4000, though Dickens, having put it entirely in the hands of an assistant editor, has nothing to do with it beyond furnishing a weekly article. Thro' his talents alone he has raised himself from the position of a newspaper reporter to that of a literary Cæsar.

amounted to 295,000 copies, partly in one, and partly in two volumes; and the total number of volumes amounts, probably, to about 450,000.

	PRICE PER VOL.	VOLS.
Of the two works of Miss Warner, <i>Queechy</i> , and the <i>Wide, Wide World</i> , the price and sale have been.	\$ 88	104,000
<i>Fern Leaves</i> , by Fanny Fern, in six months.	1 25	45,000
<i>Reveries of a Bachelor</i> , and other books, by Ik Marvel.	1 25	70,000
<i>Alderbrook</i> , by Fanny Forrester, 3 vols.	50	33,000
Northrup's <i>Twelve Years a Slave</i> .	1 00	20,000
Novels of Mrs. Hentz, in three years.	63	93,000
Major Jones' <i>Courtship and Travels</i> .	50	31,000
<i>Salad for the Solitary</i> , by a new author, in five months.	1 25	5,000
Headley's <i>Napoleon and his Marshals</i> , <i>Washington and his Generals</i> , and other works.	1 25	200,000
Stephens's <i>Travels in Egypt and Greece</i> .	87	80,000
Stephens's <i>Travels in Yucatan and Central America</i> .	2 50	60,000
Kendall's <i>Expedition to Santa Fé</i> .	1 25	40,000
Lynch's <i>Expedition to the Dead Sea</i> , 8vo.	3 00	15,000
Lynch's <i>Expedition to the Dead Sea</i> , 12mo.	1 25	8,000
Western Scenes.	2 50	14,000
Young's <i>Science of Government</i> .	1 00	12,000
Seward's <i>Life of John Quincy Adams</i> .	1 00	30,000
Frost's <i>Pictorial History of the World</i> , 3 v.	2 50	60,000
Sparks's <i>American Biography</i> , 25 vols.	75	100,000
<i>Encyclopædia Americana</i> , 14 vols.	2 00	280,000
Griswold's <i>Poets and Prose Writers of America</i> , 3 vols.	75	300,000
Aiken's <i>Christian Minstrel</i> , in two years.	62	40,000
Alexander on the <i>Psalms</i> , 3 vols.	1 17	10,000
Buist's <i>Flower-Garden Directory</i> .	1 25	10,000
Cole on <i>Fruit-Trees</i> .	50	18,000
Cole on <i>Diseases of Domestic Animals</i> .	50	34,000
Downing's <i>Fruits and Fruit Trees</i> .	1 50	15,000
Downing's <i>Rural Essays</i> .	3 50	3,000
Downing's <i>Landscape Gardening</i> .	3 50	9,000
Downing's <i>Cottage Residences</i> .	2 00	6,250
Downing's <i>Country Homes</i> .	4 00	3,500
Mahan's <i>Civil Engineering</i> .	3 00	7,500
Leslie's <i>Cookery and Receipt Books</i> .	1 00	96,000
Guyot's <i>Lectures on Earth and Man</i> .	1 00	6,000
Wood and Bach's <i>Medical Dispensary</i> .	5 00	60,000
Dunlison's <i>Medical Writings</i> , in all 10 v.	2 50	50,000
Pancoast's <i>Surgery</i> , 4to.	10 00	4,000
Rayer, Ricord, and Moreau's <i>Surgical Works</i> (translations).	15 00	7,500
Webster's <i>Works</i> , 6 vols.	2 00	46,800
Kent's <i>Commentaries</i> , 4 vols.	3 38	84,000

"Next to Chancellor's Kent's work comes Greenleaf on *Evidence*, 3 vols., \$16.50; the sale of which has been exceedingly great, but what has been its extent I cannot say.

"Of Blatchford's *General Statutes of New York*, a local work, price \$4.50, the sale has been 3000; equal to almost 30,000 of a similar work for the United Kingdom.

"How great is the sale of Judge Story's books can be judged only from the fact that the copyright now yields, and for years past has yielded, more than \$8000 per annum. Of the sale of Mr. Prescott's works, little is certainly known; but it cannot, I understand, have been less than 160,000 volumes. That of Mr. Bancroft's *History* has already risen, certainly to 30,000 copies, and I am told it is considerably more; and yet even that is a sale, for such a work, entirely unprecedented.

"Of the works of Hawthorne, Longfellow, Bryant, Willis, Curtis, Sedgwick, Sigourney, and numerous others, the sale is exceedingly great; but, as not even an approximation to

the true amount can be offered, I must leave it to you to judge of it by comparison with those of less popular authors above enumerated. In several of these cases, beautifully illustrated editions have been published, of which large numbers have been sold. Of Mr. Longfellow's volume there have been no less than ten editions. These various facts will probably suffice to satisfy you that this country presents a market for books of almost every description unparalleled in the world."

In regard to the amount received by successful American authors, Mr. Carey makes some statements which will be new to most readers.

"I have now before me a statement from a single publisher, in which he says that to Messrs. Willis, Longfellow, Bryant and Alston his price was uniformly \$50 for a poetical article, long or short—and his readers know that they were generally very short; in one case, only fourteen lines. To numerous others it was from \$25 to \$40. In one case he has paid \$25 per page for prose. To Mr. Cooper he paid \$1800 for a novel, and \$1000 for a series of naval biographies, the author retaining the copyright for separate publication; and in such cases, if the work be good, its appearance in the magazine acts as the best of advertisements. To Mr. James he paid \$1200 for a novel, leaving him also the copyright. For a single number of his journal he has paid to authors \$1500. The total amount paid for original matter by two magazines—the selling price of which is \$3 per annum—in ten years has exceeded \$130,000, giving an average of \$13,000 per annum. The Messrs. Harper inform me that the expenditure for literary and artistic labor required for their magazine is \$2000 per month, or \$24,000 a year.

"Passing upwards, we reach the producers of books, and here we find rewards not, I believe, to be paralleled elsewhere. Mr. Irving stands, I imagine, at the head of living authors for the amount received for his books. The sums paid to the renowned Peter Parley must have been enormously great, but what have been their extent I have no means of ascertaining. Mr. Mitchell, the geographer, has realized a handsome fortune from his school-books. Professor Davies is understood to have received more than \$50,000 from the series published by him. The Abbotts, Emerson, and numerous other authors engaged in the preparation of books for young persons and schools, are largely paid. Professor Anthon, we are informed, has received more than \$60,000 for his series of classics. The French series of Mr. Bolmar has yielded him upwards of \$20,000. The school geography of Mr. Morse is stated to have yielded more than \$20,000 to the author. A single medical book, of one 8vo volume, is understood to have produced its authors \$60,000, and a series of medical books has given to its author probably \$30,000. Mr. Downing's receipts from his books must have been very large. The two works of Miss Warner must have already yielded her from \$12,000 to \$15,000, and perhaps much more. Mr. Headley is

stated to have received about \$40,000; and the few books of *Ik Marvel* have yielded him about \$20,000; a single one, 'The Reveries of a Bachelor' produced more than \$4000 the first six months. Mrs. Stowe has been very largely paid. Miss Leslie's *Cookery and Receipt* books have paid her \$12,000. Dr. Barnes is stated to have received more than \$30,000 for the copyright of his religious works. Fanny Fern has probably received not less than \$6000 for the 12mo volume published but six months since. Mr. Prescott was stated, several years since, to have then received \$90,000 from his books, and I have never seen it contradicted. According to the rate of compensation generally understood to be received by Mr. Bancroft, the present sale of each volume of his yields him more than \$15,000, and he has the long period of forty-two years for future sale. Judge Story died, as has been stated, in the receipt of more than \$8000 per annum; and the amount has not, as it is understood, diminished. Mr. Webster's works, in three years, can scarcely have paid less than \$25,000. Kent's *Commentaries* are understood to have yielded to their author and his heirs more than \$120,000, and if we add to this for the remainder of the period only one half of this sum, we shall obtain \$180,000, or \$45,000 as the compensation for a single 8vo volume, a reward for literary labor unexampled in history. What has been the amount received by Professor Greenleaf I cannot learn, but his works stand second only, in the legal line, to that of Chancellor Kent. The price paid for Webster's 8vo *Dictionary* is understood to be fifty cents per copy; and if so, with a sale of 250,000, it must already have reached \$125,000. If now to this we add the quarto, at only a dollar a copy, we shall have a sum approaching to, and perhaps exceeding, \$180,000."

The London *Athenæum* in its issue for January 9, 1856, gives the following account of the sales of books during 1855:

"The book-buying power of England is every year increasing, as we see by the increasing sale of favorite works that are new, and by the advancing price of favorite books that are old. Mr. Dickens and Mr. Macaulay have more readers this Christmas than ever. Thirty-five thousand copies of the first number of *Little Dorrit* have been sold; and there will soon be thirty-five thousand copies of the *History of England* in the market. . . . The first impression of Mr. Macaulay's former volumes consisted, we believe, of five thousand; the first impression of the volumes which we review to-day was twenty-five thousand. But the work is again in the press—and ten thousand more copies will soon be ready.

. . . The history of the London booktrade offers no example of such sales in former times; except, perhaps, in the case of Byron, whose boast it was that thirty thousand copies of one of his poems were sold in one day. Mr. Murray's sale last week offers further evidence of the vigorous and healthy state of the booktrade. In spite of the depressing influence of the war, his new works found ready purchasers, as the following list of a few of the sales will show: Mr.

Grote's twelfth volume of *The History of Greece*, 1200; Dr. Liddell's *Rome*, 800; Mr. Porter's *Five Years in Damascus*, 600; Dean Milman's *Latin Christianity*, 600; *Puss in Boots*, 2000; *The Englishman in America*, 1000.

CONVENTION OF THE NATIONAL ASSOCIATION OF NEWSDEALERS.

THE twenty-seventh annual convention of the National Association of Newsdealers, Booksellers and Stationers will be held in New York City at Columbia Hall, 59th Street and Sixth Avenue, on August 24, 25 and 26.

Nothing will be left undone to make this year's convention an important one, and also to make it the most beneficial one ever attended by a body of delegates representing the 75,000 newsdealers of this country and bring back to them more practical ideas than they would be able to devise in years. The delegates attending the convention will be well provided for, and entertainment aplenty will be provided during their stay in New York. Newsdealers should recognize the necessity of coming together and to organize; wherever there are not sufficient newsdealers to form a local association, each newsdealer should become an individual member of the National Association.

SHORT POSTAGE ON FOREIGN MAIL.

POSTMASTER MORGAN complains that the New York Post-Office is troubled with big batches of letters addressed to foreign countries on which postage was short paid. The public, he said, seems to have a very hazy knowledge of the countries to which letters can be sent at the domestic rates.

The only countries to which letters can be sent at the two-cent rate are Great Britain and Ireland, Germany, Newfoundland, Canada, Cuba, Mexico and Panama. The rate to all other countries is five cents. The postmaster also calls attention to the fact that while the letter rate from New Zealand and the Bahamas to the United States is two cents, the rate from here to those countries is five cents.

WHY FOUNTAIN PENS LEAK.

ACCORDING to the *American Stationer*, a fountain pen "sweats" or leaks for one of three reasons:

First.—The pen section is not screwed on the barrel tightly.

Second.—The little holes in the cap or point cover become filled with dirt. These little holes are put in the cap for the express purpose of allowing any evaporation from the holder to pass out. When they become clogged the evaporation condenses and settles inside the cap.

Third.—When the cap is put on with a snap before allowing the ink to flow back into the holder, thus causing air pressure sufficient to force the ink outside of the feed.

If you wish to prevent a "sweaty" pen, remember to screw the pen section on tightly and keep the little holes in the cap open and clean.

PERSONAL CHRISTMAS GREETING CARDS.

HILLS & HAFELY Co., to meet the growing demand for the English personal greeting card, have this year prepared about one hundred very choice and carefully selected designs, more or less personal in character. In order to assist the trade in showing samples of these cards to the best advantage they have prepared a special sample book from which dealers and their customers may make their selection and place their orders during September, October and November. Hills & Hafely cannot accept orders after November 26 except at the buyer's risk. The sample books are veritable works of art in themselves, and naturally are not given away free to any one. They are sent to certain booksellers and stationers at \$4 each, the cost of which is rebated in four instalments as they secure orders aggregating respectively \$25, \$50, \$75, or \$100 net each. The ordinary Christmas and New Year cards have for some time been found insufficient to completely satisfy the requirements of the more fastidious and critical. Something more personal and intimate in its nature was required, and this want has been satisfied by the personal or private Christmas and New Year greeting card. This is now the form of greeting generally adopted in England, and it is rapidly being introduced among the highest circles of American society and by those having intimate relationship with English friends. The greeting, together with name and address of the sender, is printed specially for each order, and the die stamping and illumination of initials or monograms which is applied to many of the patterns forms an attractive feature and produces a card entirely personal and private in character.

TWO MOZARABIC WORKS SELL FOR \$6250.

Two extremely rare liturgical books sold for \$6250 at Sotheby's, in London, recently. They are a Mozarabic Missal and a Mozarabic Breviary, published, respectively, in 1500 and 1502 at Toledo, Spain, by the famous cardinal and statesman Francisco Ximenes de Cisneros, who was the confessor of Queen Isabella of Castile, the patron of Christopher Columbus, and who printed, at a cost of half a million of ducats, the "Complutensian Polyglot," the first edition of the Christian Scriptures in the original text, commonly known as the great first Polyglot Bible.

These two Mozarabic books, according to the *New York Times*, were produced for the Spanish Christians under the domination of the Moors. Mozarab, Spanish Mozarabe, is a corruption of the Arabic Mustarib, or Mustariba, denoting persons not Arab by race, but who assimilate themselves with the Arabs, and was applied by the Moslems in Spain to the Christian communities among them in Cordova, Seville, Toledo and other cities in the exercise of their own laws and religion. The ancient liturgy used by the Christians of Toledo, the first great body of the kind who

were freed from the Moslem yoke, is commonly known as the Mozarabic.

It was on the private press, specially set up by Cardinal Ximenes, that these two books, which are first editions, were printed, and De Bure, the distinguished author of the *Bibliographie Instructive*, states that only thirty-five copies of each of these first editions were printed specially for use in the Mozarabic chapel in the celebrated Cathedral of Toledo, one of the finest monuments of art in Spain.

The books are considered fine copies, the only defect being the neatly repaired blank margins in the calendar of the Missal. They were originally in the library of Louis Jean Caignat, and were sold in 1769. The bidding at Sotheby's over these treasures was spirited, and created somewhat of a sensation among the book collectors and dealers who crowded the auction room.

The prizes finally were knocked down to Quaritch, the London book dealer.

PERSONAL NOTES.

EDWARD C. ROBINSON, for a number of years with F. E. Grant, of New York, has taken a position of responsibility with the St. Paul Book and Stationery Company. The best wishes of his many friends here follow Robinson to St. Paul.

JESSE SPEIGHT, the former manager of the Dallas branch of the American Baptist Publication Society, has succeeded B. J. Robert as manager of the St. Louis, Mo., branch of the Society. Mr. Robert, as was noted a few weeks ago, resigned his position as manager at St. Louis to become manager of a sanitarium in Texas. Mr. Speight is well known as a progressive and efficient bookman.

NOTES ON AUTHORS.

BLISS PERRY, author of "Walt Whitman," "The Amateur Spirit," etc., and editor of *The Atlantic Monthly*, sailed from New York last week to serve as American lecturer for the year 1909-10 at the Sorbonne and the Provincial Universities of France. He will return in August, 1910.

ROBERT HICHENS's latest novel, which will be issued in September or early October by J. B. Lippincott Company, will bear the title of "The Knock on the Door." The peculiarity of the title has provoked much anticipatory interest, which has been increased because the author has returned to Africa, and painted wonderful pictures of the Nile, the Egyptian desert, the pyramids and the temples.

THE attention of competent critics, as well as the general reading public, has been attracted by a serial story now running in the *American Magazine*. The story bears the title "Margarita's Soul, the Romantic Recollections of a Man of Fifty," and will be published this fall by John Lane Company. The author's name appears on the title-page as Ingraham Lovell, but this is very apparently a pseudonym. There have been many guesses as to the writer's true name, one well-known

critic asserting that, since the author of "Trilby" is dead, such an exquisite study of human nature can only be by William J. Locke, author of the now famous "Septimus," the "Beloved Vagabond," and those other novels which form such an important contribution to modern English fiction. But whichever of the many noted and popular authors to whom "Margarita's Soul" has been attributed is really responsible for the book, admirers of Mr. Locke, as well as all who are interested in a keen and sympathetic study of human nature, will read it with interest.

BUSINESS NOTES.

BOSTON, MASS.—Charles E. Page, formerly with L. C. Page & Co., and Philip Lamson Brown, formerly with Little, Brown & Co., have formed a partnership under the firm name of Brown & Page to do a general publishing business. Details of their forthcoming publications will be given later.

CHICAGO, ILL.—C. M. Barnes-Wilcox Company, 262 Wabash Avenue, have purchased the entire stock of school books formerly owned by the Rogers Book and Supply Company of Chicago.

CHICAGO, ILL.—The address of C. F. Liebeck, dealer in old books and magazines, after September 1 will be 442 East 67th Street, owing to a renumbering of the street. For the present the old number, 1261, should also be used.

DEPOSIT, N. Y.—Judge Ray has ordered the receivers of the Outing Publishing Co. to sell the plant and machinery of the company here at auction on August 24.

ERIE, PA.—William J. Sell, for forty-six years in the book business here, has sold out to J. Marcus Sterns, who will continue the business at Seventh and State Streets. Mr. Sell in 1860 was employed in Endicott's old bookstore on Park Square. Five years later he started in business on his own account. Mr. Stern, who takes Mr. Sell's place, has been connected with the business for twenty-one years, and is one of the best-known younger business men in the city.

MONROVIA, CAL.—C. C. Beatty, bookseller, has sold out to W. P. Vestal.

SANTA BARBARA, CAL.—On July 1, Paul Elder & Co., of San Francisco, disposed of their Santa Barbara store to S. W. Redfield, their former manager, who will continue the enterprise under the name of Arts and Crafts Book Shop. Paul Elder & Co. assume all liabilities incurred before July 1, but are not responsible for subsequent transactions.

WATERBURY, CONN.—The George N. Ells Co. announce that they are looking for new quarters in which to continue after January 1, when they must move. They have no intention of going out of or even temporarily suspending business.

WEST END, MINN.—J. C. Eckman, bookseller, has removed from 2019 West Superior Street to 1922 West Superior Street.

LITERARY AND TRADE NOTES.

R. G. TUTT, 216 S. Ninth Street, St. Louis, Mo., has brought out a book on telephone accounting—the first text book on the subject.

JOHN LANE COMPANY will publish in the fall a new book by Vernon Lee, entitled "Laurus Nobilis," a series of chapters on art and life.

THE MYRON C. CLARK PUBLISHING COMPANY, Chicago, have just ready Frank B. Gilbreth's Bricklaying System, with 167 illustrations and 73 bond charts.

NEW YORK newsdealers lose in their move against the Cent-a-Drink Company, through the action of the Board of Estimate and Apportionment to allow the Cent-a-Drink Company to install twenty drinking fountains under the "L" stations in Manhattan.

HENRY JACOBS, 590 Prospect Avenue, New York, has just brought out a book entitled "Where to Find It," an index to sources of information on all subjects of general interest, designed for the use of writers, teachers, students, librarians, business and professional men.

DOUBLEDAY, PAGE & COMPANY have just issued a little booklet, for general distribution, entitled "O. Henry—Who He Is and How He Works." A copy will be sent to any address on request. It is attractively printed, in green and black. The publisher's intention is to issue, from time to time, other booklets dealing with their authors.

THE METROPOLITAN PRESS, New York City, will publish September 4 "The Flaw in the Sapphire," by Charles M. Snyder, author of "Runaway Robinson," "Comic History of Greece," etc. The story consists of three essentially different narratives cleverly welded into one, and each is vitally necessary to the others. Complications follow swiftly, and the romantic element is full of human interest and human nature.

EDWARD J. CLODE will publish this month "The New Commandment," a dramatic story of an old theme in a new setting, by Anthony Verrall. Next month Mr. Clode will bring out Louis Tracy's new sea story, "The Stow-away," with colored illustrations; "The Vanishing Smuggler," by Stephen Chalmers; also, "Jack Morning's Treasure," a story for boys by Bailey Millard, with pictures by Arthur William Brown.

E. P. DUTTON & Co. have in preparation "The Shadow of the Cathedral," an English translation of Vincent Ibenes's story of the magnificent Cathedral of Toledo with its arrogant yet penniless crowd of ecclesiastics. The story is a thoughtful presentation of the mind and beliefs of a people, written with knowledge and conviction, and goes far to reveal the causes of the present undermining of the church and the monarchy of Spain.

HOUGHTON MIFFLIN COMPANY will publish on August 12 a new edition of the "Journal of John Woolman," with an introduction by John G. Whittier, in an enlarged size, with an attractive new cover. This quaint American classic has been in much demand lately,

owing to Dr. Eliot's approval, re-endorsing Charles Lamb's words, "Get the writings of John Woolman by heart." These publishers have already made fifteen printings of this book.

GINN & COMPANY have brought out a revised edition of "Cairn's Forms of Discourse," which has become widely known as an especially adequate treatment of the subject of literary invention for the use of schools and colleges. Improvements based upon the experience of teachers who have used the book and changes suggested by the general trend of English teaching are incorporated in the present form, which we are confident you will find has an added usefulness for school work.

A. C. McCLURG & Co. have just ready the twenty-second edition of Henri Clarise's "The New Amateur Art," which has been thoroughly revised. This is a complete book of instruction for amateur artists covering landscape, flower and still life, painting in oil and water colors, painting on china, modelling in clay and ware painting, pyrography, etc. This book has given satisfaction for many years. No teacher is needed if the beginner studies this standard book and follows its plain and practical directions.

ON July 31, 1786, the printer John Wilson issued from his press at the Cross of Kil-marnock that first edition of the poems of Burns for which the collector of to-day is willing to pay thousands of dollars—if only the gods are kind enough to give him the chance. This month D. Brown & Co., the lineal business successors of Wilson, are publishing an exact reproduction of the famous volume, printing the text from photogravure blocks on hand-made paper, and binding it up in covers that are a facsimile of those used in 1786.

CASSELL & COMPANY have in preparation a volume on "Charles Dickens and His Friends," by W. Teigmoth Shore, which abounds in anecdotes of many of the most famous people of Dickens's time and which will have many illustrations of an intimate character that have never been printed before; also, a book entitled "Adventures in London," by James Douglas, in which the author has brought together nearly a hundred impressions of life in London—real adventures in every part of the metropolis, and touching many varied phases of its life.

HARPER & BROTHERS will publish this month a story entitled "Pa Flickinger's Folks," a study of factory folk in a small town in Michigan, by a new writer, Bessie R. Hoover; "The Men of the Mountain," by S. R. Crockett, a tale of the Franco-Prussian war, which, incidentally, gives a charming picture of Swiss family life even in the stirring scenes of war; "Jonathan and David," by Elizabeth Stuart Phelps, a simple village story that belongs to that class of stories that take hold of the reader by reason of their sincerity and unaffected pathos; also, a volume entitled "Henry Hudson and His Career," by Thomas A. Janvier, who has discovered some new facts not heretofore published.

MOFFAT, YARD & Co. expect to bring out shortly a book of timely interest entitled "The Conquest of the Air—the advent of aerial navigation," by A. Lawrence Rotch, Professor of Meteorology at Harvard, who in this book discusses in detail the latest developments in aeronautics, especially those chronicled within the last few months, and outlines some of the scientific possibilities of the future, based on the actual achievements of the past. The book, which is adequately illustrated, is divided into the five following subjects: "The Ocean of Air," "The History of Aerostation," "The Dirigible Balloon," "The Flying Machine" and "The Future of Aerial Navigation."

THE DODGE PUBLISHING COMPANY have just brought out the first nine volumes of a series of philosophy primers which are built up so as to present in brief but comprehensive form the leading features of the principal philosophical systems and schools from the early Greeks to Herbert Spencer. The volumes just ready are "Early Greek Philosophy," by A. W. Benn; "Stoicism," by Professor St. George Stock; "Scholasticism," by Father Rickaby, S.J.; "Hobbes" and "Plato," both by Professor A. E. Taylor; "Locke," by Professor Alexander; "Comte and Mill," by T. W. Whittaker; "Herbert Spencer," by W. H. Hudson, and "Berkeley," by Professor Campbell Fraser.

STANLEY PAUL & Co., of Cliffords Inn, London, Eng., will issue immediately a new novel entitled "The Sins of Society," by Cecil Raleigh, founded on the melodrama of the same name, by Cecil Raleigh and Henry Hamilton, which was originally staged at Drury Lane Theatre, and which was brought out in dramatized form in Chicago last Easter. They will also issue "The Marriages of Mayfair," by the same author, but adapted in novel form by E. Keble Chatterton. The play will be reproduced in Chicago next month, and will eventually tour the country. At present no arrangements have been made for either novels in this country, although Copp Clark have secured the Canadian rights.

STURGIS & WALTON expect to publish next November a volume by Edward S. Holden, entitled "West Point and the United States Military Academy, a Brief History." Dr. Holden is the librarian of the academy, a graduate of the class of 1870. The history which he is writing is based on all the material owned by the academy, and is intended to furnish an authentic account of the whole activity of the school. His book will be illustrated from old prints, modern photographs, etc. It is said that the materials upon which he has drawn—manuscripts, maps, books, views, etc.—have been gathered at West Point until they make a little library by themselves, containing over 1000 separate numbers, many of them being unique manuscripts, and rare pamphlets.

THE AMERICAN BOOKSELLER'S ASSOCIATION, 27 East Twenty-second Street, New York, has just issued the official report of its Ninth Annual Convention, held at the Victoria Ho-

tel, May 11-20, together with an account of the ninth annual banquet held at the Hotel Astor on the evening of May 11. The attractive pamphlet contains a full account of the proceedings of the convention, together with the papers as read in full, and a full account of the banquet. The account of the banquet is accompanied by a flashlight portrait of the members present at the dinner, and appended is given a list of the members of the Association according to States and cities. The pamphlet will be mailed free to members of the Association and to those interested in the work of the Association.

THE TORCH PRESS, Cedar Rapids, Iowa, has just ready "Grantville and the Kansas Border Wars," by William Elsey Connelley, an important contribution toward the guerilla warfare in the West; "John Dodge," a narrative of his captivity of many months among the British, at Detroit, a reprint numbering 70 copies only of the very rare original; Mary Jewett's "Reminiscences of My Life in Persia;" "Notes on the Wisconsin Territory," by Albert Miller Lea, a careful reprint of 125 copies with a map and introduction and annotations by members of the Ioway Club; "The Iowa Indians: a Sketch of Their History," by William Harvey Miner; and "Lincoln and Herndon," by Joseph Fort Newton, giving the correspondence of Herndon with Joseph Parker and others for the first time, under the old firm name Lincoln & Herndon.

LOUIS BLERIOT'S flying machine, in which he has just crossed the channel and astonished the British nation, is spoken of by R. P. Hearne in his "Aerial Warfare," published recently by John Lane Company, as belonging to the class of aeroplanes which shows the highest speed. M. Bleriot should be congratulated on his successful descent at Dover, for, as Mr. Hearne points out, monoplanes of the Bleriot type are hard to manage. Mr. Hearne's book traces the development of airships from the earliest suggestions of Leonardo da Vinci—who was the first person to talk reasonably about aerial navigation—down to the latest experiments in the United States and abroad. There is, moreover, a map giving the routes and distances from various points in France and other continental countries to the British Isles, together with a discussion of conditions to be met with. The book is fully illustrated with pictures of airships, past and present.

HENRY HOLT & COMPANY announce a novel of New York political life by William R. Hereford to be entitled "The Demagog." This house is making successes of collections of poetry. Edward Verrall Lucas's "Open Road" goes to press for the eleventh time, and his "Friendly Town" and "Verses for Children" each for the fifth time. At the same time they are printing a new edition of "The Poetic Old World," compiled by Miss Lucy H. Humphrey. They also announce having sold the English editions of this last book, as well as "Poems for Travelers," compiled by Miss Mary A. J. DuBois, to George Bell & Sons, of London. Other works of enduring popularity are "The Honorable Peter

Stirling," now in its fifty-second edition; "Over Against Green Peak," by Zaphine Humphrey, going to press for the fourth time in little more than a year; Alexander Johnston's "History of American Politics," on the press for the twentieth time; and Henry C. Adams's "Science of Finance" for the ninth.

THE FLEMING H. REVELL COMPANY publish this week "The Friendly Life," by Henry F. Cope, the latest issue in the *Right Living Series*, made up of fresh, striking sentiments upon the real meaning and value of friendship, written by a man of no little originality and common sense; also, "The Quest of the Yellow Pearl," by P. C. Macfarlane, a vivid story of the time of Christ, the colors and atmosphere of Oriental life being faithfully reproduced, the search of Eldad for the precious jewel unfolding a moral as effective as it is beautiful in its setting. They will bring out early in September a new book of "straight from the shoulder talks" by William George Jordan, entitled "The Crown of Individuality." The author of "Self Control," who has attracted thousands by his invigorating essays on what a man may make for himself out of life, in his new book approaches his subject from a characteristic viewpoint, individually, and follows the clue through many situations which every one must face, such as "The Mistakes of Life," "Forgetting as a Fine Art," "The Optimism that Really Counts," "Throwing Away Happiness," "Running Away from Life," "Courage to Fight to the End," "Face to Face with Trouble," "Having a Purpose in Life," etc.

L. C. PAGE & COMPANY announce in *The Little Cousin Series* a new volume entitled "Our Little Persian Cousin," by E. C. Shedd; in the *Johnston Jewel Series* a volume entitled "The Jester's Sword," by Annie Fellows Johnston; and in *The Jack Lorimer Series*, a volume entitled "Jack Lorimer's Substitute, or, the Acting Captain of the Team," by Winn Standish, which is decidedly a school story for boys, although Jack Lorimer also has many friends among the girl-readers. They have in preparation "Castles and Chateaux of Old Burgundy," by Francis Miltoun, recently appointed American Consul to Toulon, France, as a direct result of his rambles on the Riviera and his knowledge and sympathy for everything French. Mr. Miltoun has written an authoritative series on "Castles and Chateaux of Old Touraine," another on "Navarre," also the "Cathedrals of Southern France," and "Rambles in Normandy," "Brittany," etc., all of which have been brought out in luxurious style by this house. On their list of travel books by other authors prominent in political life are "Servia and the Servians," by Chado Mijatovich, Servian minister at the Court of St. James when King Alexander of Servia was assassinated in 1902; and "China and Her People," by the late Colonel Denby, American minister to China. Among the newest announcements of the house is "Guatemala and Her People," by Nevin O. Winter, author of "Mexico and Her People of To-day."

TERMS OF ADVERTISING.

Under the heading "Books Wanted" book-trade subscribers, under their own names, are given the privilege of a free advertisement for books out of print of five nonpareil lines, exclusive of address, in any issue except special numbers to an extent not exceeding 100 lines a year. If more than five lines are sent the excess is at 10 cents a line, and amount should be inclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, or those advertising anonymously, must be paid for at the rate of 10 cents a line. All objectionable books will be excluded so far as they come under our notice.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil line for each insertion. No reduction for repeated matter.

All other small undisplaced advertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.

Parties with whom we have no account must pay in advance, otherwise no notice will be taken of their Communications.

BOOKS WANTED.

In answering, please state edition, condition, and price, including postage or express charges.

Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word [Cash.]

Write your wants plainly, and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.

It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly," does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay" book-sellers should take the usual precautions, as to advertisers not known to them, that they would take in making sales to any unknown parties.

W. Abbott, 141 E. 25th St., N. Y.

Arizona and Southwestern items.
Oregon items, if rare.
Books on Forestry and Trees.
Economics of Forestry, Fernow.
Tree Doctor, Davey.
Miller's Elements of Chemistry, Historical and Practical, either 2 or 3 vol. ed. Longmans.

Adair Book Store, 43 E. Van Buren St., Chicago, Ill.

Irhold Tompkins, Literature Interpretations.
Wakefield, History of the Black Hawk War.
Mark Twain, 1st eds., good copies.
Santa Fé Trail.

Arthur M. Allen, 454 Fulton St., Troy, N. Y.

Ralph the Drummer Boy, Rousselet.
Yacht Building, Dixon Kemp.
Books on Naval Architecture.

Am. Bapt. Pub. Soc., 177 Wabash Ave., Chicago, Ill.

Trend of the Century. Pub. by the Pilgrim Press.

Amer. Code Co., 83 Nassau St., N. Y.

Lieber Code, 1896 ed.
Western Union Code, 1900 or later.
Quote any old or second-hand code. Give date and ed.

American Press Co., Baltimore, Md.

History of Dramatic Literature, by J. Payne Collier. London, 1831.
Notes and Emendations to Shakespeare, by P. A. Daniel.

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Hamerton, Landscape. Boston.
Malchow, Sexual Life.
Blackwell, John Silence.
Harper's Young People, 1891 and '96. bound.
La Fontaine's Fables, Grandville illus., English and French.

Raymer's Old Book Store, Seattle, Wash.
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Lucan's Pharsalia, trans. by N. Rowe.

Bp. Hare's Rehearsal of Hieman Case. Tankton, 1879.

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Jernegan's Short History of the Philippines. Stuffed Club.

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Hadden's Journal. Munsell, Albany, 1884.

Collection de Resumes Geographiques. Paris, 1826.

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Anbury's Travels. 1789 or 1791.

Pierce Ploughman's Vision and Crede. 1556.

Charles Scribner's Sons, 153 Fifth Ave., N. Y.

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Proceedings, 1905, Conf. Nat. Mun. League.

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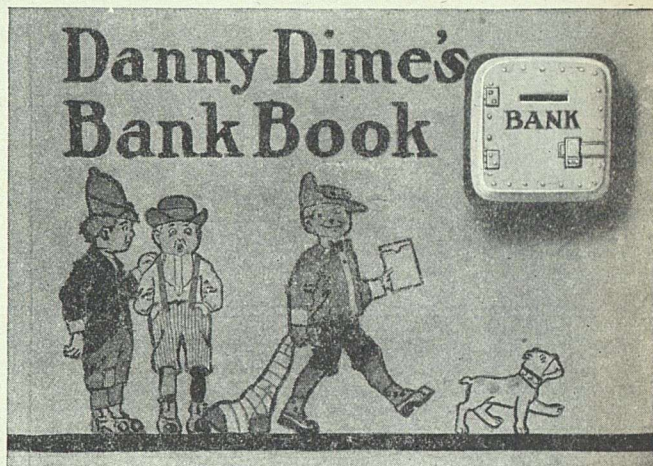
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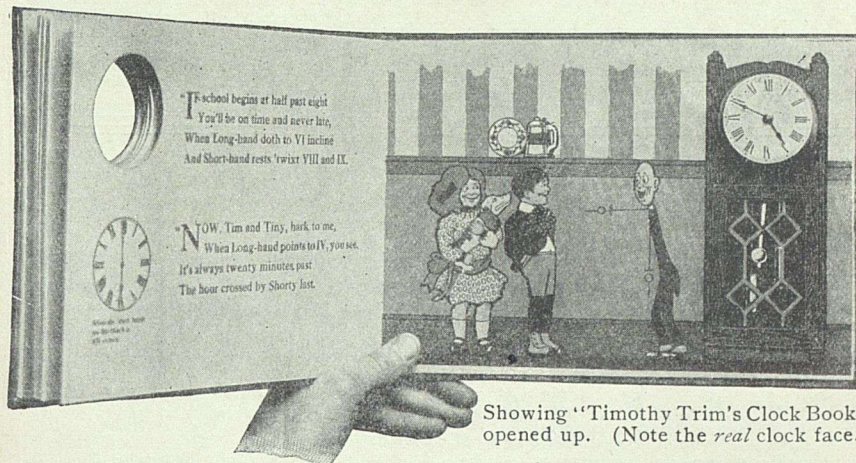


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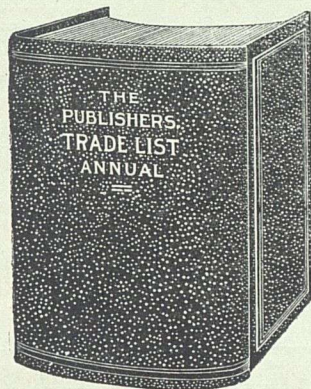
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